

**THE BOARD OF SUPERVISORS OF THE COUNTY OF STANISLAUS
BOARD ACTION SUMMARY**

DEPT: Health Services Agency

BOARD AGENDA:5.B.9
AGENDA DATE: May 22, 2018

SUBJECT:

Approval of Independent and Personal Services Contractor Agreements in Excess of \$100,000 between the Stanislaus County Health Services Agency and Various Contractors for Fiscal Year 2018-2019

BOARD ACTION AS FOLLOWS:

RESOLUTION NO. 2018-0239

On motion of Supervisor Withrow _____, Seconded by Supervisor Chiesa _____
and approved by the following vote,

Ayes: Supervisors: Chiesa, Withrow, Monteith, and Chairman DeMartini _____

Noes: Supervisors: None _____

Excused or Absent: Supervisors: Olsen _____

Abstaining: Supervisor: None _____

- 1) Approved as recommended
- 2) Denied
- 3) Approved as amended
- 4) Other:

MOTION:

ATTEST: 
ELIZABETH A. KING, Clerk of the Board of Supervisors

File No.

**THE BOARD OF SUPERVISORS OF THE COUNTY OF STANISLAUS
AGENDA ITEM**

DEPT: Health Services Agency

BOARD AGENDA:5.B.9
AGENDA DATE: May 22, 2018

CONSENT:

CEO CONCURRENCE: YES

4/5 Vote Required: No

SUBJECT:

Approval of Independent and Personal Services Contractor Agreements in Excess of \$100,000 between the Stanislaus County Health Services Agency and Various Contractors for Fiscal Year 2018-2019

STAFF RECOMMENDATION:

1. Approve the list of Independent and Personal Services Contractor Agreements between the Stanislaus County Health Services Agency (HSA) and various contractors for Fiscal Year 2018-2019.
2. Authorize the HSA Managing Director or her designee to sign the agreements included in this agenda item.
3. Authorize the HSA Managing Director, her designee or successor, to negotiate and sign individual amendments to the agreements, not to exceed \$75,000 per agreement.

DISCUSSION:

The attached list of Independent and Employee Contractors includes direct medical providers and other contractors to fulfill the mission of the HSA in providing medical care, training resident physicians, and fulfilling the county's public health mandates and other grant-funded responsibilities. The contracts proposed are consistent with the present scope of services of the HSA.

The HSA makes this comprehensive annual contracting request, typically in May of each year, to support the timing needed to process and execute the contracts in time for the new fiscal year which begins July 1, 2018.

POLICY ISSUE:

Consistent with the policy adopted by the Board of Supervisors on January 24, 2006, and amended on March 22, 2011, the attached list includes those contractors for whom Board approval is required as the cumulative amount estimated to be paid to these contractors by the HSA from the period July 1, 2016 through June 30, 2019 will be more than \$100,000, as well as those that are required to be reported to the Board of Supervisors, as the cumulative amount for that period is in excess of \$50,000. The approved County policy states:

“Departments are required to obtain approval by the Board of Supervisors for any contract or agreement where the total cumulative compensation exceeds \$100,000. For purposes of this policy, cumulative refers to the total compensation paid by an individual department in the reporting year and the two fiscal years immediately prior thereto, where there has been no break in contractual services over 6 months.”

FISCAL IMPACT:

The annual cost to the Health Services Agency (HSA) for the proposed agreements over \$100,000 total \$12,742,505 for Fiscal Year 2018-2019. The total amount of contracts over \$50,000 cumulatively, but under \$100,000 over this time is \$285,160. The HSA's Recommended Proposed Budget for Budget Year 2018-2019 will include the services and expenses, as applicable, to be provided under these agreements.

BOARD OF SUPERVISORS' PRIORITY:

Approval of these recommendations supports the Board's priorities of *Supporting Community Health and Delivering Efficient Public Services and Community Infrastructure* by effectively securing available, needed resources in a planned, organized, and compliant manner.

STAFFING IMPACT:

Existing staff will execute, implement, and manage the requested contracts.

CONTACT PERSON:

Mary Ann Lee, Managing Director, 209-558-7163.

ATTACHMENT(S):

1. Contracts Over \$50,000 Cumulatively
2. Contracts Over \$100,000 Cumulatively

CONTRACT LIST FISCAL YEAR 2018-2019
Contracts over \$50,000 Cumulatively

Department	Budget Unit	Contractor	Brief description of service provided or position held	Previous Contract Amount 07/01/16-06/30/18	Proposed Contract Amount for FY07/01/18-06/30/19	Cumulative Contract Total
Health Services Agency	Admin	Startel Corporation	Telecommunications Vendor	\$48,162	\$26,000	\$74,162
Health Services Agency	Admin	Brown Armstrong Accountants, Inc.	Financial Audit	\$48,800	\$24,400	\$73,200
Health Services Agency	Clinic & Ancillary	Citrix	EMR IT Vendor	\$61,080	\$32,000	\$93,080
Health Services Agency	Clinic & Ancillary	Corbett, Halsey	Physical Therapist	\$34,760	\$47,260	\$82,020
Health Services Agency	Clinic & Ancillary	Clarke, Kathleen	Physical Therapist	\$51,000	\$25,500	\$76,500
Health Services Agency	Clinic & Ancillary	Anderson, Gordon MD	General Surgeon	\$46,000	\$20,000	\$66,000
Health Services Agency	Public Health	Quest Diagnostics	Laboratory Services	\$60,000	\$20,000	\$80,000
Health Services Agency	Public Health	San Joaquin Emergency Medical Services Agency	EMResource- EP Mgmt. for Hospitals and Multi-casualty events	\$43,198	\$25,000	\$68,198
Health Services Agency	Public Health	Labware, Inc.	Laboratory Information System Vendor	\$42,480	\$25,000	\$67,480
Health Services Agency	Public Health	Plumas County	Medi-cal Administrative Activities Targeted Case Management	\$36,629	\$25,000	\$61,629
Health Services Agency	Public Health	Nunes, Rose	Lactation Consultant	\$37,000	\$15,000	\$52,000
Health Services Agency	Total Proposed Contract Amount for FY07/01/18-06/30/19				\$285,160	

CONTRACT LIST FISCAL YEAR 2018-2019
Contracts over \$100,000 Cumulatively

Department	Budget Unit	Contractor	Brief description of service provided or position held	Previous Contract Amount 07/01/16-06/30/18	Proposed Contract Amount for FY07/01/18-06/30/19	Cumulative Contract Total
Health Services Agency	Admin	Davis Wright Tremaine	Legal Services	\$200,000	\$250,000	\$450,000
Health Services Agency	Admin	WIPFLI LLP Formerly HFS Consulting	Healthcare Management/FQHC Consulting	\$200,000	\$100,000	\$300,000
Health Services Agency	Admin	Mountain Valley EMS	Local Emergency Medical Services	\$178,267	\$93,753	\$272,020
Health Services Agency	Admin	Healthcare Management Assoc., Inc.	Healthcare Management Consulting	\$150,000	\$75,000	\$225,000
Health Services Agency	Admin	Key Government Finance	Cisco Security Software	\$69,247	\$69,247	\$138,494
Health Services Agency	Clinic & Ancillary	Scenic Faculty Medical Group	Professional Services	\$9,300,000	\$5,000,000	\$14,300,000
Health Services Agency	Clinic & Ancillary	Valley Consortium for Medical Education	Resident Training Program	\$2,690,793	\$1,300,000	\$3,990,793
Health Services Agency	Clinic & Ancillary	Cypress Security LLC	Security Guard Services	\$786,256	\$543,000	\$1,329,256
Health Services Agency	Clinic & Ancillary	GE Healthcare	Electronic Medical Record (EMR) System Software	\$661,469	\$400,532	\$1,062,001
Health Services Agency	Clinic & Ancillary	Pride Industries	Janitorial Services	\$495,708	\$265,249	\$760,957
Health Services Agency	Clinic & Ancillary	Caton, Robert MD	Orthopedic Surgeon	\$426,000	\$210,000	\$636,000
Health Services Agency	Clinic & Ancillary	Tresenriter, Wesley	Physical Therapy Manager	\$350,000	\$170,890	\$520,890
Health Services Agency	Clinic & Ancillary	Farley, Joy MD	Physician	\$268,447	\$97,974	\$366,421
Health Services Agency	Clinic & Ancillary	First Choice Physician Partners	Urology and Gastroenterology Services	\$224,000	\$82,000	\$306,000

CONTRACT LIST FISCAL YEAR 2018-2019
Contracts over \$100,000 Cumulatively

Department	Budget Unit	Contractor	Brief description of service provided or position held	Previous Contract Amount 07/01/16-06/30/18	Proposed Contract Amount for FY07/01/18-06/30/19	Cumulative Contract Total
Health Services Agency	Clinic & Ancillary	Sutter Gould Medical Foundation – Suntra, Charles MD	Ear, Nose & Throat (ENT) Physician	\$194,000	\$83,000	\$277,000
Health Services Agency	Clinic & Ancillary	Stanislaus Orthopaedic and Sports Medicine Clinic	Orthopedic Surgeon Services	\$200,000	\$65,000	\$265,000
Health Services Agency	Clinic & Ancillary	Sage Associates - Compliance	Compliance (chart) auditing	\$173,700	\$81,600	\$255,300
Health Services Agency	Clinic & Ancillary	Experian Health, Inc.	Electronic Billing Services	\$164,999	\$80,000	\$244,999
Health Services Agency	Clinic & Ancillary	Schaffert, Alan MD	Neurologist	\$144,600	\$69,000	\$213,600
Health Services Agency	Clinic & Ancillary	Fultz, Anne	Occupational Therapist	\$133,388	\$69,814	\$203,202
Health Services Agency	Clinic & Ancillary	Romeo Medical Clinic, Inc.	Sports Medicine Services	\$143,000	\$60,000	\$203,000
Health Services Agency	Clinic & Ancillary	Verderame, Philip MD	Psychiatrist	\$130,236	\$65,000	\$195,236
Health Services Agency	Clinic & Ancillary	Visualutions	EMR Software Maintenance & Support	\$120,032	\$63,017	\$183,049
Health Services Agency	Clinic & Ancillary	Briscoe, Wendy	Orthopedic Tech	\$126,000	\$56,000	\$182,000
Health Services Agency	Clinic & Ancillary	Clay, Alaina	Physical Therapy Assistant	\$110,848	\$66,916	\$177,764
Health Services Agency	Clinic & Ancillary	Hospital Biomedical Services	Medical Equipment Maintenance	\$116,000	\$58,000	\$174,000
Health Services Agency	Clinic & Ancillary	Jones, Vicki	Medical Transcription	\$120,000	\$45,000	\$165,000
Health Services Agency	Clinic & Ancillary	Snarr, Sharon	Physical Therapist/Ergonomic Consultant	\$103,762	\$59,576	\$163,338

CONTRACT LIST FISCAL YEAR 2018-2019
Contracts over \$100,000 Cumulatively

Department	Budget Unit	Contractor	Brief description of service provided or position held	Previous Contract Amount 07/01/16-06/30/18	Proposed Contract Amount for FY07/01/18-06/30/19	Cumulative Contract Total
Health Services Agency	Clinic & Ancillary	Walker, Larry	Radiology Technician	\$98,400	\$49,000	\$147,400
Health Services Agency	Clinic & Ancillary	US Bank Equipment Finance	X-Ray Equipment Lease	\$93,303	\$46,854	\$140,157
Health Services Agency	Clinic & Ancillary	InDxLogic	EMR Indexing	\$83,490	\$51,220	\$134,710
Health Services Agency	Clinic & Ancillary	Golden Valley Health Centers	Certified Diabetes Educator Eligibility and Medical Services	\$81,975	\$40,000	\$121,975
Health Services Agency	Clinic & Ancillary	Enli Health Intelligence Corp	Consulting EMR Services	\$76,050	\$44,000	\$120,050
Health Services Agency	Clinic & Ancillary	Stericycle	Medical Waste Disposal Services	\$70,100	\$48,000	\$118,100
Health Services Agency	Clinic & Ancillary	Bairaimian, Dikran MD	Neurosurgeon	\$82,500	\$35,000	\$117,500
Health Services Agency	Indigent Health Care Program	Stanislaus Foundation for Medical Care	EMS Physician Services	\$808,318	\$423,586	\$1,231,904
Health Services Agency	Indigent Health Care Program	Doctors Medical Center – Modesto	EMS Hospital Services	\$227,667	\$219,600	\$447,267
Health Services Agency	Indigent Health Care Program	Sutter Central Valley – Memorial Medical Center	EMS Hospital Services	\$95,476	\$118,800	\$214,276
Health Services Agency	Public Health	San Joaquin County Public Health	Lab Services	\$250,000	\$250,000	\$500,000
Health Services Agency	Public Health	Center for Human Services	Healthy Birth Outcomes Project	\$463,354	\$220,000	\$683,354
Health Services Agency	Public Health	Center for Human Services	MediCal Administrative Activities	\$250,000	\$150,000	\$400,000
Health Services Agency	Public Health	Gen-Probe Inc. dba Hologic Inc.	Public Health Lab Equipment Maintenance	\$298,764	\$149,382	\$448,146

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Contracts over \$100,000 Cumulatively

Department	Budget Unit	Contractor	Brief description of service provided or position held	Previous Contract Amount 07/01/16-06/30/18	Proposed Contract Amount for FY07/01/18-06/30/19	Cumulative Contract Total
Health Services Agency	Public Health	Stanislaus County Office of Education	Nutrition Education & Obesity Prevention Services	\$230,000	\$135,000	\$365,000
Health Services Agency	Public Health	Stanislaus County Office of Education	Prevention Services (Phast)	\$216,000	\$98,000	\$314,000
Health Services Agency	Public Health	Sierra Vista Child & Family	Healthy Birth Outcomes Project	\$241,934	\$110,000	\$351,934
Health Services Agency	Public Health	Persimmony International, Inc.	Case Management Software	\$204,640	\$101,640	\$306,280
Health Services Agency	Public Health	PT Solutions	PT/OT Temporary Staffing	\$200,000	\$100,000	\$300,000
Health Services Agency	Public Health	Wu, Ana	Occupational Therapist	\$183,248	\$91,624	\$274,872
Health Services Agency	Public Health	Arellano, Andres MD	TB Controller/CCS Medical Consultant	\$223,100	\$35,000	\$258,100
Health Services Agency	Public Health	Stiers, Taryn	Physical Therapist	\$171,846	\$85,923	\$257,769
Health Services Agency	Public Health	Miller, Amy	Physical Therapist	\$120,712	\$80,241	\$200,953
Health Services Agency	Public Health	Hurst, Emily	Occupational Therapist	\$126,002	\$68,879	\$194,881
Health Services Agency	Public Health	Wenberg, Sharlyn	Occupational Therapist	\$129,534	\$63,197	\$192,731
Health Services Agency	Public Health	Reker, Laura	Physical Therapy Assistant	\$113,532	\$73,791	\$187,323
Health Services Agency	Public Health	Parent Resource Center – Airport HBO	Healthy Birth Outcomes Project	\$118,710	\$55,000	\$173,710
Health Services Agency	Public Health	Aspiranet dba Moss Beach Homes, Inc. – Turlock Family Resource Center	Healthy Birth Outcomes Project	\$115,938	\$55,000	\$170,938

CONTRACT LIST FISCAL YEAR 2018-2019
Contracts over \$100,000 Cumulatively

Department	Budget Unit	Contractor	Brief description of service provided or position held	Previous Contract Amount 07/01/16-06/30/18	Proposed Contract Amount for FY07/01/18-06/30/19	Cumulative Contract Total
Health Services Agency	Public Health	Patterson Unified School District – GFRC	Healthy Birth Outcomes Project	\$110,000	\$55,000	\$165,000
Health Services Agency	Public Health	West Modesto King Kennedy Neighborhood	Healthy Birth Outcomes Project	\$110,000	\$55,000	\$165,000
Health Services Agency	Public Health	Willis, Stephen A.	Laboratory Director	\$108,440	\$54,200	\$162,640
Health Services Agency	Total Proposed Contract Amount FY 07/01/18-06/30/19				\$12,742,505	