

THE BOARD OF SUPERVISORS OF THE COUNTY OF STANISLAUS  
BOARD ACTION SUMMARY

DEPT: Health Services Agency

BOARD AGENDA #: \*B-8

AGENDA DATE: May 23, 2017

**SUBJECT:**

Approval of Independent and Personal Services Contractor Agreements in Excess of \$100,000 Between the Stanislaus County Health Services Agency and Various Contractors for Fiscal Year 2017-2018

**BOARD ACTION AS FOLLOWS:**

No. 2017-271

On motion of Supervisor Withrow, Seconded by Supervisor Monteith  
and approved by the following vote,

Ayes: Supervisors: Olsen, Withrow, Monteith, DeMartini, and Chairman Chiesa

Noes: Supervisors: None

Excused or Absent: Supervisors: None

Abstaining: Supervisor: None

1)  Approved as recommended

2)  Denied

3)  Approved as amended

4)  Other:

MOTION:

ATTEST: Elizabeth A. King  
ELIZABETH A. KING, Clerk of the Board of Supervisors

File No.

**THE BOARD OF SUPERVISORS OF THE COUNTY OF STANISLAUS  
AGENDA ITEM**

DEPT: Health Services Agency

BOARD AGENDA #: \*B-8

Urgent  Routine

AGENDA DATE: May 23, 2017

CEO CONCURRENCE: *phx*

4/5 Vote Required: Yes  No

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**SUBJECT:**

Approval of Independent and Personal Services Contractor Agreements in Excess of \$100,000 Between the Stanislaus County Health Services Agency and Various Contractors for Fiscal Year 2017-2018

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**STAFF RECOMMENDATIONS:**

1. Approve the list of Independent and Personal Services Contractor Agreements between the Stanislaus County Health Services Agency (HSA) and various contractors for Fiscal Year 2017-2018.
2. Authorize the HSA Managing Director or her Designee to sign the agreements included in this agenda item.
3. Authorize the HSA Managing Director, her designee or successor, to negotiate and sign individual amendments to the agreements, not to **exceed \$75,000 per agreement**.

**DISCUSSION:**

The attached list of Independent and Personal Services Contractors includes direct medical providers, and other contractors to fulfill the mission of the Health Services Agency (HSA) in providing medical care, training resident physicians, and fulfilling the County's public health mandates and other grant funded responsibilities. The contracts proposed are consistent with the present scope of services of the HSA.

The HSA makes this comprehensive annual contracting request typically in May of each year in order to support the timing needed to process and execute the contracts in time for the new fiscal year which begins July 1, 2017.

**POLICY ISSUE:**

Consistent with the policy adopted by the Board of Supervisors on January 24, 2006, and amended on March 22, 2011, the attached list includes those contractors for whom Board approval is required as the cumulative amount estimated to be paid to these contractors by the HSA from the period July 1, 2015 through June 30, 2018 will be more than \$100,000, as well as those that are required to be reported to the Board of Supervisors, as the cumulative amount for that period is in excess of \$50,000. The approved County policy states:

Approval of Independent and Personal Services Contractor Agreements in Excess of \$100,000 Between the Stanislaus County Health Services Agency and Various Contractors for Fiscal Year 2017-2018

“Departments are required to obtain approval by the Board of Supervisors for any contract or agreement where the total cumulative compensation exceeds \$100,000. For purposes of this policy, cumulative refers to the total compensation paid by an individual department in the reporting year and the two fiscal years immediately prior thereto, where there has been no break in contractual services over 6 months.”

**FISCAL IMPACT:**

The annual cost to the Health Services Agency (HSA) for the proposed agreements over \$100,000 total \$12,119,046 for Fiscal Year 2017-2018. The total amount of contracts over \$50,000 cumulatively, but under the \$100,000 over this time period is \$310,424. The HSA's Recommended Proposed Budget for Budget Year 2017-2018 will include the services and expenses, as applicable, to be provided under these agreements.

<b>Cost of recommended action:</b>		\$ 12,429,470
<b>Source(s) of Funding:</b>		
Patient Service Revenue	\$ 8,885,047	
Realignment	\$ 1,188,824	
Grants	\$ 935,116	
State/Federal Contracts	\$ 1,250,483	
County Match	\$ 170,000	
<b>Funding Total:</b>		<u>\$ 12,429,470</u>
<b>Net Cost to County General Fund</b>		-0-

<b>Fiscal Year:</b>	2017-2018
<b>Budget Adjustment/Appropriations needed:</b>	No

**Fund Balance as of April 2017**                                                 \$21,065,527

**BOARD OF SUPERVISORS' PRIORITY:**

Approval of these recommendations supports the Board's priorities of A Healthy Community, Effective Partnerships, and Efficient Delivery of Public Services through effectively securing available, needed resources in a planned, organized, and compliant manner.

**STAFFING IMPACT:**

Existing staff will execute, implement and manage the requested contracts. The respective Personal Services Contracts have been evaluated by the Health Services Agency and the Chief Executive Office in light of the July 1, 2013 requirements of the Patient Protection and Affordable Care Act.

Approval of Independent and Personal Services Contractor Agreements in Excess of \$100,000  
Between the Stanislaus County Health Services Agency and Various Contractors for Fiscal  
Year 2017-2018

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**CONTACT PERSON:**

Mary Ann Lee, Managing Director, 299-558-7163.

**ATTACHMENT(S):**

- A – Contract Table over \$50,000 Cumulatively
- B – Contract Table over \$100,000 Cumulatively

# Attachment A

CONTRACT LIST FISCAL YEAR 2017-2018  
Contracts over \$50,000 Cumulatively

Department	Budget Unit	Contractor	Brief description of service provided or position held	Projected Cumulative Total 07/01/15-06/30/17	Proposed Contract Amount for FY07/01/17-06/30/18	Cumulative Contract Total
Health Services Agency	Admin	Startel Corporation	Telecommunications Vendor	\$44,606	\$23,703	\$68,309
Health Services Agency	Clinic & Ancillary	Bairaimian, Dikran MD	Neurosurgeon	\$59,534	\$35,000	\$94,534
Health Services Agency	Clinic & Ancillary	US Bank Equipment Finance	X-Ray Equipment Lease	\$39,456	\$50,600	\$90,056
Health Services Agency	Clinic & Ancillary	Brown Armstrong Accountants, Inc.	Financial Audit	\$56,433	\$24,400	\$80,833
Health Services Agency	Clinic & Ancillary	Anderson, Gordon MD	General Surgeon	\$38,769	\$22,000	\$60,769
Health Services Agency	Clinic & Ancillary	Qvera	IT Vendor	\$42,297	\$11,572	\$53,869
Health Services Agency	Clinic & Ancillary	Citrix	EMR IT Vendor	\$28,330	\$25,500	\$53,830
Health Services Agency	Clinic & Ancillary	InDxLogic	EMR Indexing	\$41,988	\$9,995	\$51,583
Health Services Agency	Indigent Health Care Program	PROFX Consulting	IHCP System Programmer	\$78,000	\$20,000	\$98,000
Health Services Agency	Public Health	Labware, Inc.	Laboratory Information System Vendor	\$69,986	\$19,354	\$89,340
Health Services Agency	Public Health	Nurse Family Partnership	Case Management Program Support	\$46,210	\$37,100	\$83,310
Health Services Agency	Public Health	Watson, Robert MD	CCS Medical Consultant	\$40,857	\$31,200	\$72,057
<b>Health Services Agency</b>	<b>Total Proposed Contract Amount for FY07/01/17-06/30/18</b>				<b>\$310,424</b>	

# Attachment B

**CONTRACT LIST FISCAL YEAR 2017-2018**  
**Contracts over \$100,000 Cumulatively**

Department	Budget Unit	Contractor	Brief description of service provided or position held	Projected Cumulative Total 07/01/15-06/30/17	Proposed Contract Amount for FY07/01/17-06/30/18	Cumulative Contract Total
Health Services Agency	Admin	Healthcare Management Associates, Inc.	Healthcare Management Consulting	\$52,187	\$75,000	\$127,187
Health Services Agency	Admin	Davis Wright Tremaine	Legal Services	\$0	\$200,000	\$200,000
Health Services Agency	Clinic & Ancillary	Scenic Faculty Medical Group	Professional Services	\$7,920,122	\$5,000,000	\$12,920,122
Health Services Agency	Clinic & Ancillary	Valley Consortium for Medical Education	Resident Training Program	\$2,776,822	\$1,342,475	\$4,119,297
Health Services Agency	Clinic & Ancillary	California Healthcare Medical Billing, Inc.	Urgent Care Provider Staffing	\$693,754	\$380,000	\$1,073,754
Health Services Agency	Clinic & Ancillary	Cypress Security LLC	Security Guard Services	\$692,660	\$353,256	\$1,045,860
Health Services Agency	Clinic & Ancillary	GE Healthcare	Electronic Medical Record (EMR) System Software	\$517,132	\$385,266	\$902,398
Health Services Agency	Clinic & Ancillary	Pride Industries	Janitorial Services	\$398,092	\$250,890	\$648,892
Health Services Agency	Clinic & Ancillary	Caton, Robert MD	Orthopedic Surgeon	\$405,023	\$200,000	\$605,023
Health Services Agency	Clinic & Ancillary	Tresenriter, Wesley	Physical Therapy Manager	\$333,025	\$185,000	\$518,025
Health Services Agency	Clinic & Ancillary	Sutter Gould Medical Foundation – Suntra, Charles MD	Ear, Nose & Throat (ENT) Physician	\$142,292	\$97,000	\$239,292
Health Services Agency	Clinic & Ancillary	First Choice Physician Partners	Urology and Gastroenterology Services	\$129,281	\$107,000	\$236,281
Health Services Agency	Clinic & Ancillary	Stanislaus Orthopaedic and Sports Medicine Clinic	Orthopedic Surgeon Services	\$119,119	\$100,000	\$219,119

CONTRACT LIST FISCAL YEAR 2017-2018  
Contracts over \$100,000 Cumulatively

Department	Budget Unit	Contractor	Brief description of service provided or position held	Projected Cumulative Total 07/01/15-06/30/17	Proposed Contract Amount for FY07/01/17-06/30/18	Cumulative Contract Total
Health Services Agency	Clinic & Ancillary	Sage Associates - Compliance	Compliance (chart) auditing	\$127,163	\$84,750	\$211,913
Health Services Agency	Clinic & Ancillary	Farley, Joy MD	Physician	\$86,696	\$124,692	\$211,388
Health Services Agency	Clinic & Ancillary	Visualutions	EMR Software Maintenance & Support	\$140,036	\$60,016	\$200,052
Health Services Agency	Clinic & Ancillary	Fultz, Anne	Occupational Therapist	\$122,096	\$69,814	\$191,910
Health Services Agency	Clinic & Ancillary	Romeo Medical Clinic, Inc.	Sports Medicine Services	\$121,675	\$70,000	\$191,675
Health Services Agency	Clinic & Ancillary	Verderame, Philip MD	Psychiatrist	\$125,347	\$65,236	\$190,495
Health Services Agency	Clinic & Ancillary	Schaffert, Alan MD	Neurologist	\$126,666	\$54,000	\$180,666
Health Services Agency	Clinic & Ancillary	Experian Health, Inc.	Electronic Billing Services	\$84,572	\$90,000	\$174,572
Health Services Agency	Clinic & Ancillary	WIPPFLI (formerly HFS Consulting)	Healthcare Management/FQHC Consulting	\$55,187	\$100,000	\$155,187
Health Services Agency	Clinic & Ancillary	Jones, Vicki	Medical Transcription	\$68,509	\$80,000	\$148,509
Health Services Agency	Clinic & Ancillary	Briscoe, Wendy	Orthopedic Tech	\$73,513	\$64,000	\$137,513
Health Services Agency	Clinic & Ancillary	Snarr, Sharon	Physical Therapist/Ergonomic Consultant	\$87,152	\$49,496	\$136,648
Health Services Agency	Clinic & Ancillary	Walker, Larry	Radiology Technician	\$73,422	\$48,000	\$121,509
Health Services Agency	Clinic & Ancillary	Hospital Biomedical Services	Medical Equipment Maintenance	\$54,133	\$58,000	\$112,133
Health Services Agency	Clinic & Ancillary	Clay, Alaina	Physical Therapy Assistant	\$43,932	\$66,916	\$110,848

CONTRACT LIST FISCAL YEAR 2017-2018  
Contracts over \$100,000 Cumulatively

Department	Budget Unit	Contractor	Brief description of service provided or position held	Projected Cumulative Total 07/01/15-06/30/17	Proposed Contract Amount for FY07/01/17-06/30/18	Cumulative Contract Total
Health Services Agency	Clinic & Ancillary	Golden Valley Health Centers	Certified Diabetes Educator Eligibility and Medical Services	\$64,938	\$40,000	\$104,938
Health Services Agency	Indigent Health Care Program	Stanislaus Foundation for Medical Care	EMS Physician Services	\$456,500	\$352,000	\$808,500
Health Services Agency	Indigent Health Care Program	Doctors Medical Center – Modesto	EMS Hospital Services	\$301,960	\$109,800	\$411,760
Health Services Agency	Indigent Health Care Program	Sutter Central Valley – Memorial Medical Center	EMS Hospital Services	\$97,246	\$59,400	\$156,646
Health Services Agency	Public Health	Center for Human Services	Healthy Birth Outcomes Project/MediCal Administrative Activities	\$385,154	\$339,229	\$847,612
Health Services Agency	Public Health	Stanislaus County Office of Education	Nutrition Education & Obesity Prevention Services	\$177,629	\$233,000	\$410,629
Health Services Agency	Public Health	Sierra Vista Child & Family	Healthy Birth Outcomes Project	\$200,833	\$129,059	\$329,892
Health Services Agency	Public Health	Stiers, Taryn	Physical Therapist	\$137,129	\$85,923	\$223,052
Health Services Agency	Public Health	Wu, Ana	Occupational Therapist	\$125,367	\$91,624	\$216,991
Health Services Agency	Public Health	CompHealth Medical Staffing	PT/OT Temporary Staffing	\$151,653	\$50,000	\$201,653
Health Services Agency	Public Health	Persimmony International, Inc.	Case Management Software	\$99,350	\$96,640	\$195,990
Health Services Agency	Public Health	Arellano, Andres MD	TB Controller/CCS Medical Consultant	\$76,292	\$115,500	\$191,792
Health Services Agency	Public Health	Wenberg, Sharlyn	Occupational Therapist	\$113,898	\$64,917	\$178,515
Health Services Agency	Public Health	Miller, Amy	Physical Therapist	\$102,902	\$60,356	\$163,258

CONTRACT LIST FISCAL YEAR 2017-2018  
Contracts over \$100,000 Cumulatively

Department	Budget Unit	Contractor	Brief description of service provided or position held	Projected Cumulative Total 07/01/15-06/30/17	Proposed Contract Amount for FY07/01/17-06/30/18	Cumulative Contract Total
Health Services Agency	Public Health	Parent Resource Center – Airport HBO	Healthy Birth Outcomes Project	\$98,545	\$63,953	\$162,498
Health Services Agency	Public Health	Patterson Unified School District – GFRC	Healthy Birth Outcomes Project	\$88,866	\$55,000	\$143,866
Health Services Agency	Public Health	West Modesto King Kennedy Neighborhood	Healthy Birth Outcomes Project	\$85,160	\$55,000	\$140,160
Health Services Agency	Public Health	PT Solutions	PT/OT Temporary Staffing	\$36,153	\$100,000	\$136,153
Health Services Agency	Public Health	Willis, Stephen	Laboratory Director	\$81,480	\$54,240	\$135,720
Health Services Agency	Public Health	Aspiranet dba Moss Beach Homes, Inc. – Turlock Family Resource Center	Healthy Birth Outcomes Project	\$79,305	\$59,875	\$139,180
Health Services Agency	Public Health	Hurst, Emily	Occupational Therapist	\$58,791	\$68,879	\$127,670
Health Services Agency	Public Health	Reker, Laura	Physical Therapy Assistant	\$39,688	\$73,844	\$113,532
<b>Health Services Agency</b>	<b>Total Proposed Contract Amount FY 07/01/17-06/30/18</b>				<b>\$12,119,046</b>	