



Building Better Tomorrows  
**TOGETHER**

2014 Annual Report





We get up every morning, knowing every child is counting on us. That's why we never stop seeking new ways to enable greater numbers of children to access the high-quality, comprehensive pediatric care they need.

This year we took bold steps to create Valley Children's Healthcare – a growing network dedicated to providing the best care for all Central California kids.

For more than six decades, families throughout our region have entrusted us with the most precious thing in their lives – their children. They knew from the beginning we were their hospital, a special haven of hope and healing. That hasn't changed.

Only now we're developing more opportunities through unique partnerships and acquisitions to bring enhanced pediatric care even closer to their neighborhoods across our vast, 45,000-square-mile service area.

In this report, you will learn how this new healthcare system will ensure our Valley's children and their families can access skilled pediatric care where and when they need it most.

Because of all of you, this is possible. Because of all of you, we can continue innovating and collaborating to reach new heights to do what is in the best interest of our children's health and wellbeing – for today and many tomorrows.

There is no nobler calling or greater treasure worth protecting. These are futures worth fighting for.

**Todd Suntrapak**  
President and Chief Executive Officer

## Building Better Tomorrows

# TOOGETHER

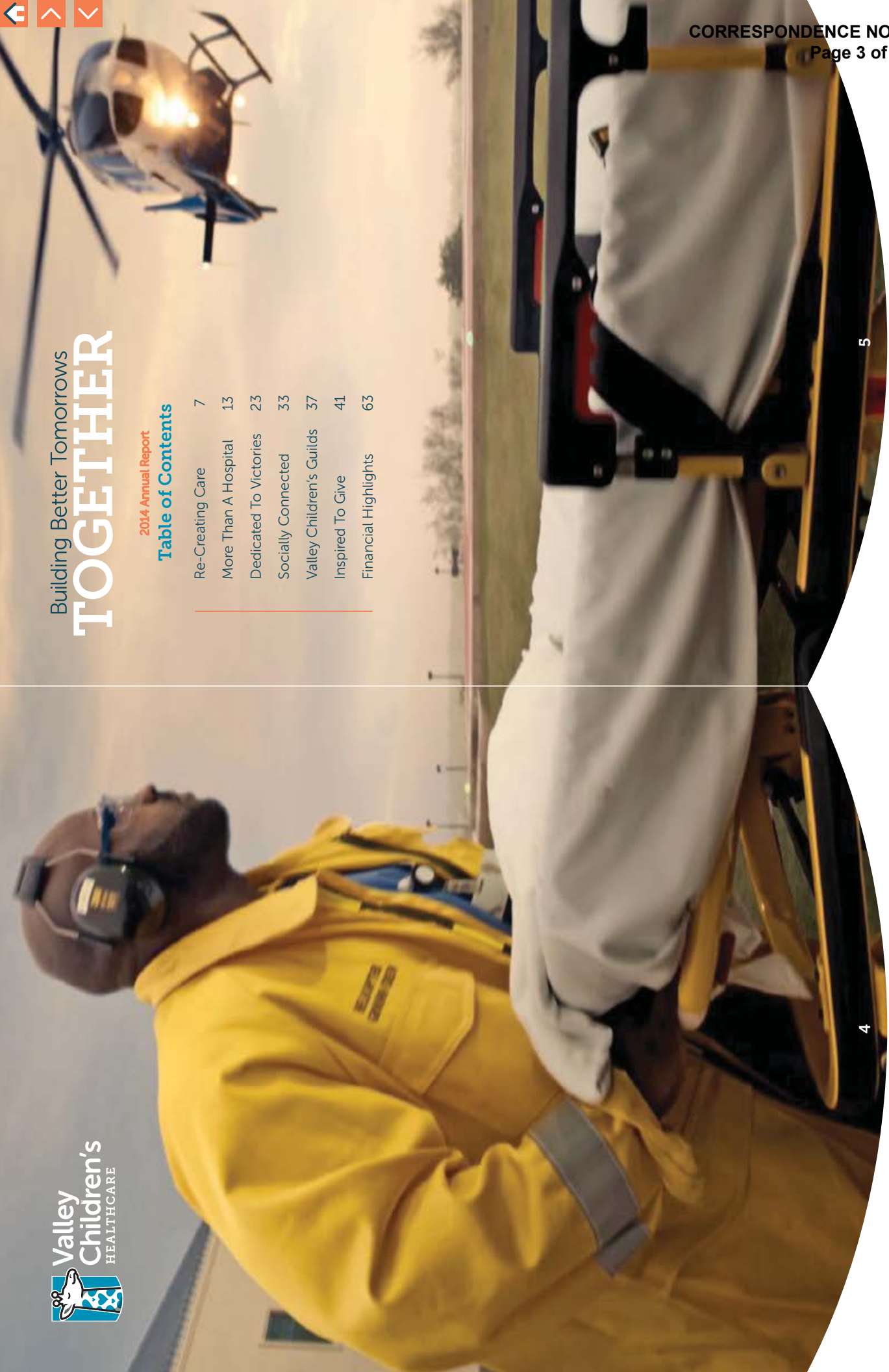


# Building Better Tomorrows TOGETHER

2014 Annual Report

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We are expanding our care delivery model to provide every child and family in Central California easy access to high-quality pediatric care in their own community.

Re-Creating

# CARIE

## Because of You

Valley Children's offers every child in the region access to the best, comprehensive healthcare services, regardless of their ability to pay. Your confidence in referring your patients to us, your willingness to volunteer, your eagerness to give, and your specialized expertise in pediatric care, support our efforts to continuously improve the health and wellbeing of children.

**12,695**

Pediatric Inpatient Admissions

6

7



# Innovative Network

More than 60 years ago, five young mothers imagined building a hospital just for kids. Their humble vision to provide a hospital where every child in the region could receive specialized medical care inspired widespread support.

The mothers' dream expanded not only into a comprehensive medical facility with nationally recognized physicians and programs, but also now a healthcare network: Valley Children's Healthcare.

Our healthcare system provides comprehensive pediatric services inside and outside our main campus in Madera. Valley Children's Healthcare incorporates the Hospital, pediatric subspecialists and a network of primary care physicians, clinics and satellite facilities throughout the region.

From the neonatal intensive care units we own and operate in Fresno, Hanford and Merced, and our outpatient specialty care centers in Modesto, Merced and most recently Bakersfield, to Valley Children's physicians offering specialized pediatric services in San Luis Obispo and Visalia, our goal is to provide the best care for children and their families closer to home.

To help more children access first-rate, coordinated care in their local communities, we are building upon our decades-long partnerships with hospitals and medical facilities in our 11-county service area, as well as pursuing new partnership opportunities.

As the pediatric thought leader in Central California, our effort includes:

- emphasizing education to improve clinical outcomes
- engaging in community outreach to prevent child injuries and abuse
- collaborating to decrease childhood obesity and diabetes, and
- advocating for children at the local, state and national levels

The region's deep-seated, enduring trust in our founding mothers' vision enables us to expand while we remain committed to being the Valley's cherished place where all ill and injured children can receive compassionate, advanced care.



## Quality Accountability

Throughout Valley Children's Healthcare network, "providing safe, high-quality care for our kids is everyone's job," said Dr. Karen Dahl, vice president, quality and patient safety. Our efforts are paying off. In FY 2014, we decreased serious harm events by 57%, and surpassed our goal to reduce hospital-acquired infections by 25%.

Steps to bring us closer to our goal of zero harm include increasing: **Transparency • Family-Centered Care • Participation In National Collaboratives**

By posting data – strengths and opportunities – we promote accountability that leads to measurable improvements. From communicating more with parents, to changing our visitor-restriction rules, we make our families a significant part of their child's care team. And as a Solutions for Patient Safety member, we collaborate with 80+ children's hospitals nationwide to ensure no child experiences harm on our watch.



**Specialty Care Centers**

McHenry Specialty Care Center provides children and families in the Modesto area access to some of the world's finest pediatric specialists. With pediatric care available in 11 subspecialties, including pediatric cardiology, pediatric gastroenterology and pediatric neurology, the Center brings many of the benefits of Valley Children's closer to North Valley families.

**Maternal-Fetal Medicine**

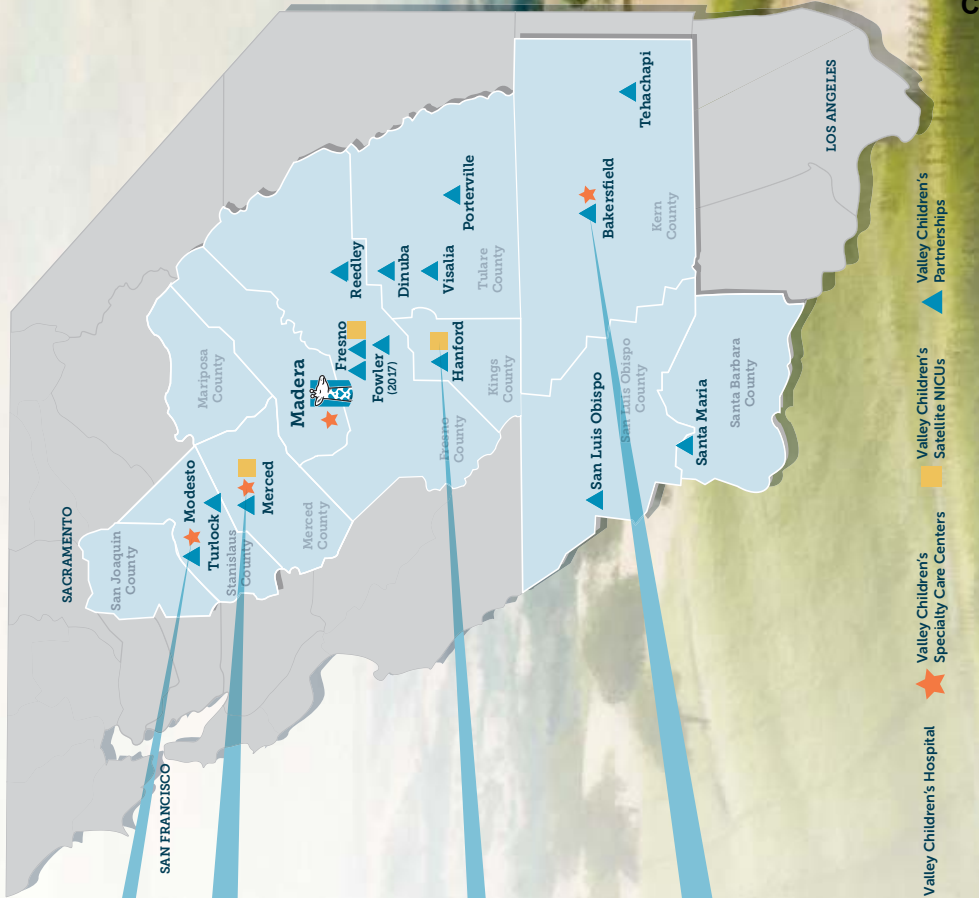
Our maternal-fetal medicine specialists partner with obstetricians and family doctors in Merced County to offer specialized services at the Olivewood Specialty Care Center. Women in the area with high-risk pregnancies do not travel far to receive maternal-fetal medicine, improving outcomes for the delivery and mother and baby.

**Satellite NICUs**

Central Valley General Hospital, Hanford, partners with Valley Children's to provide women delivering critically ill babies in Kings County access to a four-bed level II neonatal intensive care. Mothers may keep their newborns closer to home while receiving a higher level of care. Valley Children's staffs additional satellite NICUs in Merced and Fresno.

**Partnerships**

Bakersfield families visiting the 34th Street Specialty Care Center have nearby access to the Valley's best pediatric specialists, and if the need arises for hospitalization, children may be admitted closer to where they live. Pediatric intensivists from Valley Children's staff the PICU at the Lauren Small Children's Medical Center at Bakersfield Memorial, one of our partner hospitals.



**Expanding Our Footprint**  
To enhance care closer to home for more than  
**1.3 million children**





We are growing our network and collaborating with more medical facilities throughout the Valley to enhance continuity of care and improve outcomes, whether or not the child becomes a Valley Children's patient.

More Than A

# HOSPITAL

## Because of You

Patients and their families don't need to leave the area for expert pediatric medical care. Your partnership with Valley Children's ensures our neighbors and friends can receive help and healing close to home.

**152,396**

Pediatric Physician Practice Visits

12

13





# Partnering for the Best Care

A mom gives birth to a premature infant following her high-risk delivery. A girl's chronic cough signals a serious respiratory disease. A teenager suffers life-threatening injuries after crashing his ATV.

At Valley Children's Healthcare, we believe every child who comes through a hospital or medical office door deserves the highest quality care.

Efforts to extend our specialty services well beyond our Hospital walls also include utilizing advanced communication tools such as telemedicine to gauge a neonatal or pediatric intensive care condition; offering ongoing education and training via physician forums or onsite visits; sharing care standards with our partner facilities; implementing effective feedback loops; and more.

**“ Kids are our world. Partnering closely with our patient families, and other providers and organizations, ensures we can do what's in the best interest of each child. ”**

**Beverly Hayden-Pugh**  
Senior Vice President, Clinical Operations and Chief Nursing Officer

Our growing regional network of doctors, clinics and satellite facilities, as well as partnerships with other community hospitals and medical practices, enables us to better care for all children. By working together, we strengthen continuity of care and achieve excellent outcomes.

For example, our new specialty care center in Bakersfield and Valley Children's physicians in the pediatric intensive care unit at Bakersfield Memorial Hospital are increasing our services to South Valley children. And through our partnership with Adventist Health/Central Valley Network, we are recruiting physicians to boost access in the Valley's most underserved areas.

The more we ensure every child receives high-quality care closer to where they live, and that caregivers determine early whether a child needs complex, pediatric care, the less stress on the child and family and ultimately a better result.

When a child does require specialized pediatric emergency, inpatient or outpatient care, Valley Children's provides expertise in a wide range of pediatric and surgical subspecialties, along with many support services, that target the patient's and family's needs.

Valley Children's pediatric research program strives to discover more effective treatments and cures for children. Composed of national clinical trials and physician-initiated research studies, our expanding program focuses on our diverse patient population's unique needs. Oncology is our largest area of study. Other practices offer numerous studies for valley fever, obesity, diabetes, inflammatory bowel disease, whooping cough, cystic fibrosis, complex heart defects and more.

## Growing Clinical Research Program

14

**160+**  
Ongoing studies

**40%**  
Increase of approved new studies for our researchers between 2013 and 2014

**100**

Number of latest cancer studies we have access to as members of Children's Oncology Group

**TOP 10<sup>®</sup>**

Ranking in total therapeutic COG enrollments to National Cancer Institute studies

## Research By The Numbers

15

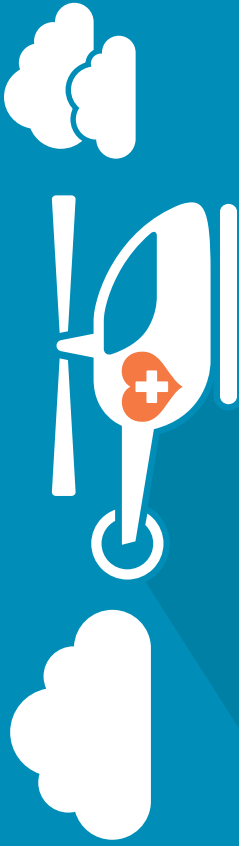




Our medical transport team of critical-care nurses and respiratory therapists carries out safe and efficient air and ground transfers of critically ill and injured neonates, infants, children and adolescents. Patients come to Valley Children's from other hospitals that recognize the high-acuity pediatric services we provide.

## NICU/PICU Transports

16



# 1,443

## TRANSPORTS

(1,005 Ground & 438 Air)

# 907



NEONATAL



PEDIATRIC

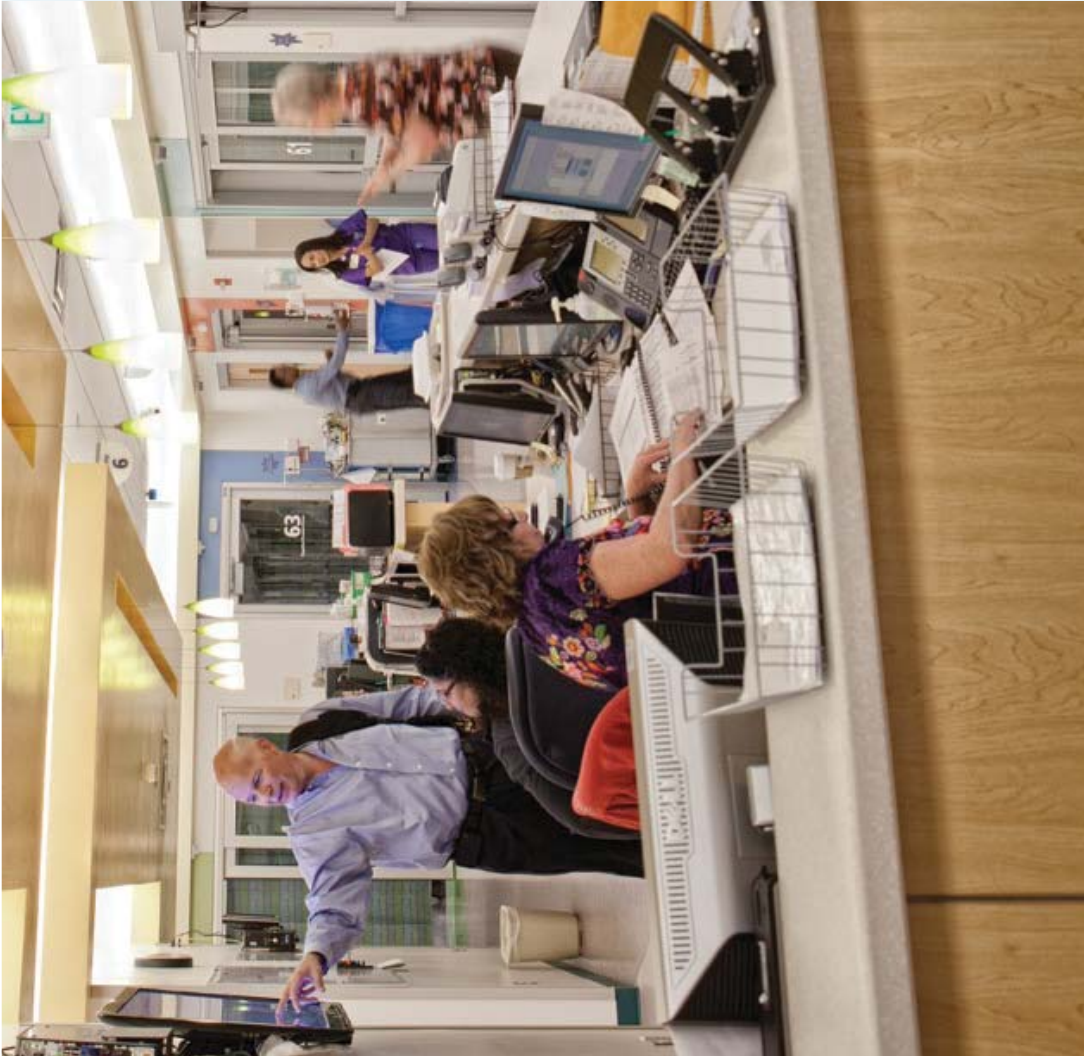
# 536



When an OB and our specialists determine together that a high-risk obstetrics patient requires management by our maternal-fetal medicine specialists during delivery or her baby should be minutes from our Level IV NICU, specially trained maternal transport teams in partnership with American Ambulance and SkyLife transfer her to Saint Agnes Medical Center.

## Maternal Fetal Transports

17



Valley Children's responded to increased volume by adopting "Lean management", a system of eliminating steps that do not add value. These efforts resulted in decreasing the number of patients leaving the emergency department without treatment to only 1.08% - best in class. Lean measures and infrastructure enhancements to minimize wait times and improve care delivery have also been implemented in several outpatient practices.

## Improved Emergency Care Delivery



# 554



## ED PATIENTS VIA TRANSPORT TEAM

# 99,908

## EMERGENCY DEPARTMENT PATIENTS

BEST IN CLASS

# 1.08%

## LWOT RATE

(Left Without Treatment)



# A Day in the Life of a Home Care Nurse

## Monday

08.00	Gather lab supplies at Home Care office for first visit of the day. Leave office.
09.00	Arrive at the home of a 6-year-old boy in Madera. Do broviac dressing change and draw labs from broviac.
10.00	Take patient's blood to laboratory at Valley Children's Hospital.
11.00	Return to Home Care office and log home visit and lab visit on computer. Log the lab form into the lab book. Gather supplies for a PICC line dressing change at a home in Visalia.
12.00	Arrive in Visalia to care for an 8-month-old baby boy with a tracheostomy on a ventilator. Do a PICC line dressing change, which takes about an hour and 20 minutes.
13.00	Lunch.
14.00	Return to Home Care office to gather supplies for visit with Caden Centeno.
15.00	Arrive at Caden's home in Fresno and assist Stephanie, Caden's mom, with administering medication in his mediport. Deliver one month of respiratory supplies to Stephanie for 6-year-old Caden.
16.00	Return to Home Care office to log visits to Visalia and Caden's home.



MILES DRIVEN

96,803

Home Care Nurses and Respiratory Therapists

## Home Care

The only pediatric home healthcare provider in Central California, Valley Children's Home Care partners with families to offer cost-effective and convenient treatment programs for children in the comfort and safety of their homes.





# Dedicated To VICTORIES

From working with other specialists, to making difficult diagnoses, our experienced pediatric specialists refuse to give up when it comes to fighting for our children's healthy futures.

Your commitment enables us to provide every child in Central California the skilled, compassionate pediatric care they deserve. Every kid should get to be a kid.

**12,265**  
Pediatric Surgeries  
22



# HOW WE WIN...

## Teaming Up for Best Care

At 4-feet-six-inches tall and 135 pounds, Inoel Cruz looks like a large 10-year-old – except he's only 6. Recently diagnosed at Valley Children's with ROHHAD syndrome, Inoel's rapid weight gain is key to this condition that currently affects merely 100 people worldwide.

"We're glad to know what he has but it's also scary," said Aileen Cruz, Inoel's mom, noting there's no cure. "Now it's a matter of monitoring him closely and managing his symptoms for him to have a normal life."

**It makes a difference having all the specialists in the same place.**

**Aileen Cruz**  
Inoel's Mother

Last fall, a life-threatening, elevated level of sodium landed Inoel in our pediatric intensive care unit. The kindergartner's alarming weight gain, breathing problems, fatigue, excessive sweating and terrible chest pains led to visits with various Valley Children's specialists focused on determining a cause. Soon Children's discovered and removed a 7-inch ganglioglioblastoma tumor, one of the characteristics of his condition.

"It makes a difference having all the specialists in the same place," said Cruz, who lives in Exeter. "Inoel isn't scared because of how the doctors listen to him and explain things at his level."

ROHHAD stands for rapid-onset obesity with hypothalamic dysregulation, hypoventilation and autonomic dysregulation. It affects the autonomic nervous system (which controls involuntary actions) and the endocrine system, with onset of symptoms typically occurring between 3 and 10 years of age.

Pediatric endocrinologist, Dr. Swati Banerjee, suspected and confirmed the difficult diagnosis for this little-known disease. Today, Inoel's main health concerns involve his weight, breathing and potentially recurring tumors.

"Inoel has the best team of pediatric experts caring for him," said Dr. Banerjee.

## COLLABORATION



Dr. Swati Banerjee, left, consults with Dr. Faisal Razzaqi, a pediatric hematologist/oncologist at Valley Children's.

# 13+

Specialized  
Pediatric Services  
for Inoel

Pulmonology Urology  
 Genetics Neurology  
 Endocrinology  
 Anesthesiology  
**Imoel**  
 Hematology/Oncology  
 Otolaryngology  
 Nephrology Laboratory  
 Sleep Lab  
 Pediatric Surgery  
 Neurosurgery







## Never Giving Up

When complications at birth left Olivia Morales struggling to survive, her mother Gabby feared the worst. But after two months of gradually growing stronger in Valley Children's Level IV Neonatal Intensive Care Unit, the fragile infant turned a corner. "I could finally hold her for the first time," recalled Morales, becoming teary-eyed. "I had this fantastic team going above and beyond that involved me in everything. She couldn't be in a better place."

Valley Children's main campus NICU is the highest level designated by the American Academy of Pediatrics and offers the most advanced care in the region. Equipped with experienced staff and cutting-edge technology, the unit has onsite access to pediatric medical and surgical specialists needed to provide treatment that babies – especially those under 3.3 pounds – may require. The NICU's patient survival rate for these most fragile infants is about 96% compared to the national average of 85%.

For Olivia, difficulties during birth triggered a massive amount of blood loss, causing problems for her lungs, liver, heart and kidneys. The significant bleeding deprived Olivia of life-giving oxygen, resulting in her body shutting down first her kidneys, then her heart, and last her brain. All of Olivia's organs responded to treatment except her kidneys, for which she continues to receive specialized care.

"This is the kind of case that made me want to become a doctor," said Dr. Jeffrey Pietz, Valley Children's chief of newborn medicine.

"My daughter wouldn't be here if it weren't for Dr. Pietz," said Morales, who lives in Shafter. "He never gave up."

## INNOVATION

# Finding the Answer

After traveling to numerous specialists where they live in Northern California to solve their son's excruciating stomach pain and frequent nausea, David and Randi Wilson felt hopeless.

"We were ready to move out of state to find the answer," said Randi.

Beginning last summer, 11-year-old Ryan suffered every time he ate, sometimes writhing in pain on the floor. The young boy who enjoys cooking became increasingly malnourished as he rapidly lost weight. Meanwhile, medical experts attributed Ryan's mystery condition to everything from gas to anorexia. "Some even said it was in his head," recalled Randi.

Then the Danville family learned of Dr. Marvin Ament at Valley Children's – and their lives changed. "He knew exactly what to do," said Randi of Dr. Ament, one of the founders of pediatric gastroenterology.

Ryan underwent two noninvasive tests at Valley Children's and the results confirmed Dr. Ament's suspected diagnosis: gastroparesis. Also called "delayed gastric emptying," the condition forces food to remain in the stomach an abnormally long time.

Dr. Ament prescribed various medications and doses based on Ryan's fluctuating symptoms to cure the illness he believes a virus likely caused. "Dr. Ament and I talked frequently," said Randi. "I had total confidence in him."

By early fall, Ryan regained his health and began to play sports again. "Dr. Ament is incredible – he figured it out when no one else could," said Randi.

Dr. Ament admits perhaps 15 years ago he may not have made the diagnosis as easily. "Some of this just comes from experience, piecing things together and recognizing the appropriate testing to do," said the medical director of pediatric gastroenterology. "This was an especially rewarding outcome."





# Creating a Brighter Future



In 1978, Dr. John Gates was diagnosed at age 5 with acute lymphoblastic leukemia (ALL), the most common type of childhood cancer. He began receiving therapy for the cancer that affects the blood and bone marrow at a time when cancer treatments just began proving successful for some children.

Undergoing years of chemotherapy, radiation, and experimental bone-marrow transplants, Dr. Gates experienced firsthand the challenges of past treatment, including two relapses, painful spinal tap procedures without sedation and weekly blood draws before portacaths existed. During long periods when he was too immunocompromised to attend school, he missed social activities while completing his coursework in isolation at home on the East Coast.

**“ I realized this is my life purpose and why I survived when the odds were stacked against me.”**

**John Gates, MD**  
Director, Childhood Cancer Survivorship Program

Fortunately, Dr. Gates became cancer-free as a teenager. He continued to work hard to get good grades and prepare for what his family assumed he would naturally become: a doctor who treats cancer.

“But even when I received my medical degree, I still questioned who I was and what I wanted,” said Dr. Gates.

Soon everything made more sense to him. During his fellowship in pediatric hematology/oncology at Texas Children’s Cancer Center-Baylor College of Medicine, he became fascinated with the Center’s childhood cancer survivorship program. Given decades of improved supportive care and powerful yet toxic cancer treatments, the increase in childhood cancer survivors has inspired such programs to help them prepare for a brighter future.

“Then it clicked,” said Dr. Gates, who was born in Sacramento. “I realized this is my life purpose and why I survived when the odds were stacked against me.”

In 2005, Dr. Gates enthusiastically accepted the position as a pediatric hematologist/oncologist at Valley Children’s – located in the same area where his parents grew up and he has many relatives.

By 2010, under Dr. Gates’ direction, Valley Children’s launched a formalized Childhood Cancer Survivorship Program. The only one of

its kind in the region and among a small handful statewide, the program’s participants receive personalized treatment therapy summaries, and a tailored risk-assessment, screening and follow-up plan.

“Dr. Gates is motivated and passionate about helping kids,” said Dr. David Christensen, Valley Children’s senior vice president, medical affairs, and chief medical officer. “He can relate to what our children diagnosed with cancer go through. He’s a great success story himself.”



Our Childhood Cancer Survivorship Program has grown from seeing 130 survivors in 2010 to more than 350 in 2014, totaling more than 1,200 visits since it began.  
**50 years ago, childhood cancer was virtually incurable.**  
More than 80% of children diagnosed with cancer today live at least 5 years after their diagnosis.  
**About 60% of children who survive cancer suffer devastating late effects such as secondary cancers, muscular difficulties and infertility.**

## Helping Survivors Succeed

Social media connects us with our community, and invites patients, families and other "followers" to engage. Due to our strong social media presence on Facebook and Twitter, Valley Children's was recognized by NurseJournal.org as one of the top 75 social-media friendly children's hospitals in 2014. Community engagement is especially high when we post videos or pictures of a beloved doctor or nurse, celebrity visitor, or brave patient.

## Socially

# CONNECTED



### Because of You

Valley Children's provides the only pediatric medical facility between the Bay Area and Los Angeles. Your dedication allows us to continue to offer a depth and breadth of services unmatched in the region.

# 29,919

15-Minute Physical Therapy Procedures

32

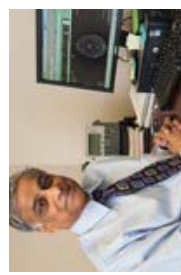
33



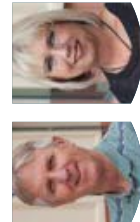
# Winning Connections

## Pediatric professionals at Valley Children's receive prestigious awards for compassion.

The Nancy Ann Mendiburu Award is the highest honor granted by the Mendiburu Magic Foundation. Each year, four awards are bestowed upon individuals who made contributions to the cause of empathy and compassion. Members of our staff received two of the 2014 awards. The "Innovative Cancer Research Program Award" was presented to Dr. David Samuel, pediatric hematologist/oncologist, and Katherine Reed, licensed clinical social worker, received the "Outstanding Medical Social Work Award."



## Nurse of the Year winners reflect the caliber of nursing talent at Valley Children's.



Each year, Valley Children's honors exemplary nurses with the prestigious "Nurse of the Year" awards. Winning individuals are recognized for their contributions to patient care and the professional practice of nursing. In 2014, awards were presented in two categories.

Allen Henning, BSN, RN, CPN was named Nurse of the Year 2014 – Education, and Margaret Holmes, RN, was named Nurse of the Year 2014 – Clinical Practice. Both nurses exhibit the Hospital's core values of Excellence, Compassionate Care, Integrity, Innovation, Collaboration and Stewardship.

## Licensed clinical social worker at Valley Children's gains national recognition.



Tony Yamamoto, director of social services and interpreter services at Valley Children's, was acknowledged for his leadership and commitment to helping children and families improve their wellbeing. In recognition of Yamamoto's abilities to develop and implement creative and innovative ways to improve the delivery of social work services, the Society for Social Work Leadership in Healthcare presented him its "Health Care Social Work Leader of the Year Award" for 2014.

## Summer safety event sponsored by Valley Children's draws 2,000 first-graders.

Hundreds of volunteers made learning an adventure for elementary students from several area school districts who attended May Day! May Day! Have a Safe and Healthy Summer. May Jo Quintero, prehospital liaison nurse in the emergency department at Valley Children's and water safety program coordinator for the Kohl's Water Safety program, organized the 9th annual safety fair held at Chukchansi Park.



**Country Singer Meghan Linsey belted out her songs for our patients.** Children and adults alike enjoyed listening to Linsey sing her soulful music in the Guilds Hall of Fame. Shortly after her visit to Valley Children's in September, Linsey became a contestant on NBC's "The Voice."

**Derek Carr and the Oakland Raiders set up the trip of a lifetime for cancer patients.** Seven teenagers receiving treatment from our Craycroft Cancer Center traveled to Oakland Coliseum in a Touch of Class Limousine to cheer on the former Fresno State quarterback. Pediatric hematologist/oncologist Dr. Faisal Razzaqi enjoyed spending time with the teens away from the hospital.

**PGA Tour professional, Kevin Chappell, spreads holiday cheer.** For the third straight year, Chappell stopped by Valley Children's Hospital to help patients learn putting techniques and the basics of the sport. He later joined contributors to the Kevin Chappell Champion for Children's oncology endowment at a fundraising event.



## Good sports spend time away from their sports to score smiles with our kids.

Other famous athletes visiting Valley Children's in 2014 included Olympian boxer Jose Ramirez, professional tennis player Sloane Stevens, NBA basketball star Quincy Pondexter and MLB player Matt Garza.

# Celebrity Connections



# Valley Children's Guilds



Since 1949, the Guilds have been the largest financial contributors to Valley Children's, raising over \$26.5 million in support of our mission. Currently about 1,200 men and women belong to 14 Guilds throughout the Hospital's service area. 2014 marked a shift as the Guilds took on a new \$4 million goal to fundraise for The Guilds Heart Center Endowment (\$2 million), The Guilds Child Life Endowment (\$1 million) and The Guilds Spiritual Care Endowment (\$1 million).

- Chowchilla Area**  
Tenaya Guild (1950)
- Clovis/Fresno Area**  
Los Rancheros Guild (1949)
- Fresno/Clovis Area**  
Holiday Guild (1953)  
La Comida Guild (1953)  
La Feliz Guild (1949)  
La Tienda Guild (1952)  
La Visionaria Guild (2007)  
Los Niños Guild (2009)
- Kings County**  
Kings Guild (1949)
- Madera Area**  
Alegria Guild (1950)
- Mountain Area**  
La Sierra Guild (1999)
- Sanger Area**  
Sequoia Guild (1950)
- Tulare County**  
Las Madrinás Guild (1953)



Valley Children's wouldn't exist without the Guilds.  
**Todd Suntrapak**  
President and Chief Executive Officer

## Because of You

Valley Children's delivers expert care around the clock every day of the year. Your enduring trust and devotion to helping us get kids well and reach their full potential is integral to our success.

# 8,998

Spiritual Care Contact Minutes





In October 2007, Valley Children's asked the Guilds to help fund services to maltreated children. They responded with a pledge to raise \$5 million and reached their goal in 2014. The Guilds' tireless fundraising efforts in support of The Guilds Child Abuse Prevention and Treatment Center have made a way for more children to live free from fear of intentional injury.

## \$5 Million Reached

39

“These wonderful women and men have gotten together to not only believe in something, but have convinced other people to believe in it, too, and given us hope to carry on our mission to take care of these children who can't speak for themselves.”

**Phillip Hyden, MD**  
Medical Director, The Guilds Child Abuse Prevention and Treatment Center

38







### Because of You

Your support for Valley Children's enables us to do what we do best - take care of kids. With your help, every day, we step closer to achieving our vision to become the nation's best children's hospital.

# 535,150

Diapers

40

Valley Children's depends on your contributions to help us provide expert pediatric care and offer vital programs such as interpreter and social services, child life and spiritual care. Our community consistently steps up with needed support - from little kids giving back in big ways to major donors funding exciting, new programs. The generosity of our community helps enhance the advanced technology we use, the state-of-the-art facilities we provide and the compassionate care we offer.



# Inspired To GIVE

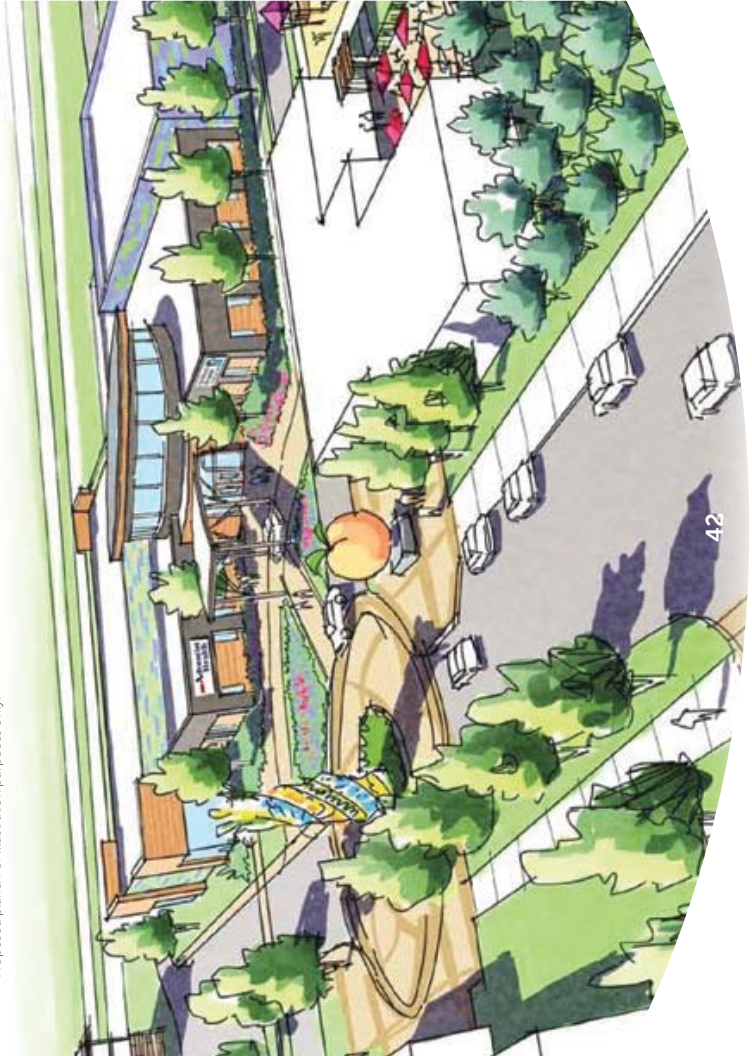
# Major Gifts

## Leon S. Peters Foundation Expanding Services in Fowler

In 2014, Valley Children's and Adventist Health/Central Valley Network purchased a 16-acre parcel in Fowler, and determined to build a 25,000-square-foot outpatient specialty center there. Soon after, the Leon S. Peters Foundation made a \$540,000 commitment to support its development.

"We are pleased to be an integral part of Valley Children's plans, in partnership with Adventist Health/Central Valley Network, to expand their services in Fowler," said Kenneth "Butch" Peters, chair of the Leon S. Peters Foundation.

Proposed plans. For illustration purposes only.



## River Park Properties and Lance-Kashian & Company Reducing Childhood Diabetes

A \$1.25 million gift received from River Park Properties and Lance-Kashian & Company last October will help tackle the escalating problem of childhood diabetes. Their investment is directly funding the development and implementation of a comprehensive Diabetes Education and Prevention Program at Valley Children's.

"We look forward to a successful relationship and working together to make our children healthier," said Tracy Kashian, vice president of Lance-Kashian & Company.

## Good Fellows Goodwill and Fellowship

Local businessmen, farmers and ranchers have gathered annually for decades to celebrate spring lambing. The Annual Invitational Good Fellows Luncheon became a fundraiser 25 years ago. To date, it's raised over \$120,000 for Valley Children's, with the most recent luncheon garnering \$16,000 in contributions. "This event is a gathering of decent men doing good work," said John Salerik, who has organized the annual auction since 1982, "in the heart and spirit of goodwill and fellowship."



# Donor Makes Patient's Dream a Reality

When Peter Bennett of Clovis heard about 15-year-old Liam Niewohner's impressive efforts to build an outdoor rehabilitation mobility course at Valley Children's Hospital, he wanted to help.

For the past year, the longtime Valley Children's patient had been working hard to secure funds to construct the resource especially needed for children with spinal cord injuries and orthopaedic conditions. Liam approached the Fresno Regional Foundation for assistance.

"After seeing what Liam accomplished in seeking funding from the Fresno Regional Foundation and others who dedicated their time and resources, I felt compelled to back him 100 percent to make his dream come true," said Bennett.

A graduate of Valley Children's advanced Level IV neonatal intensive care unit, Liam was diagnosed with a mild form of cerebral palsy at age 6 and later juvenile rheumatoid arthritis. He thought up the course when he experienced difficulties maneuvering curbs, hills and bridges while periodically using a wheelchair at a Boy Scouts summer camp.

So the Fresno teen proposed the idea for his Eagle Scouts project to help patients with disabilities better navigate their environment using wheelchairs, crutches, walkers and other devices. Darden Architects and Zumwalt Construction generously contributed \$27,000 in labor to the Hospital-approved, tennis court-sized endeavor. Liam, an active Valley Children's adaptive sports program participant, collected an additional \$4,000 toward the costs.

**It's inspiring to see a future generation take such initiative, and donors like the Bennett Family Foundation and others step forward.**

**Rob Saroyan**  
Vice President, Philanthropy and Chief Development Officer

Thanks to the Bennett Family Foundation's \$75,000 gift, Liam and the Hospital celebrated the mobility course's grand opening in January. "It finally became real!" said Liam.

"It's inspiring to see a future generation take such initiative, and donors like the Bennett Family Foundation and others step forward," said Rob Saroyan, Valley Children's vice president, philanthropy, and chief development officer.

# Kids Giving Back

44

# Donations Honor Teacher

Glenna Haley, beloved instructional aide at Sundale School in Tulare, introduced students to Kids Day years ago. She passed away in 2014. To honor her memory, the K-8th graders supplemented their Kids Day sales with a jump-a-thon, dance, family movie night, and balloon and cookie sales. Sundale raised a whopping \$24,267.66.

45





# Donor List - 2014

Valley Children's gratefully recognizes new gifts, multiyear pledges and payments on past years' pledges during the 2014 calendar year.

## \$1,000,000 & Above

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Providing high-quality, specialized pediatric medical care is expensive. Valley Children's is committed to enhancing our programs and services through careful planning and stewardship to ensure we can continue taking care of the Valley's most vulnerable children for generations to come.

## Financial

# HIGHLIGHTS

### Because of You

Your enduring commitment to excellence inspires us to keep raising the bar so that our ill and injured kids don't just get well – they also flourish and prosper. There is no greater reward.

**976,928**

Meals

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# Financial Highlights

## Consolidated Operating Revenues and Expenses

	FY 2014	FY 2013
Net Hospital Patient Services Revenue*	\$435,189,671	\$501,232,284
Professional Services Revenue	32,855,933	31,352,440
Other Operating Revenue	21,331,670	22,340,604
<b>Total Operating Revenues</b>	<b>489,377,274</b>	<b>554,925,328</b>
Salaries and Benefits	294,809,633	281,247,256
Services, Supplies and Other	130,880,074	154,491,283
Depreciation	24,227,752	22,120,302
Interest	8,030,433	8,309,564
<b>Total Operating Expenses</b>	<b>457,947,892</b>	<b>466,168,405</b>
<b>Available to Reinvest in the Mission*</b>	<b>\$31,429,382</b>	<b>\$88,756,923</b>

\* Includes provider fee revenue, which currently is a temporary program.

## Consolidated Condensed Balance Sheet

	FY 2014	FY 2013
<b>Assets</b>		
Cash & Equivalents	\$12,965,725	\$8,380,491
Board Designated Investments, Current Portion	5,405,000	5,080,000
Patient Accounts Receivable,		
Net of Allowances for Uncollectible Amounts	64,300,483	61,679,509
Other Current Assets	50,375,750	76,493,072
<b>Current Assets</b>	<b>133,046,958</b>	<b>151,633,072</b>
Board Designated Investments, Net of Current Portion	652,898,885	558,944,826
Property and Equipment, Net of Accumulated Depreciation	253,682,336	258,287,168
Bond Trustee Assets	14,972,554	15,232,712
Other Long-Term Assets	16,813,399	14,273,388
<b>Total Assets</b>	<b>\$1,071,414,132</b>	<b>\$998,371,166</b>
<b>Liabilities</b>		
Accounts Payable and Accrued Expenses	\$64,480,993	\$65,900,975
Current Portion of Long-Term Debt	5,405,000	5,080,000
<b>Current Liabilities</b>	<b>69,885,993</b>	<b>70,980,975</b>
Long-Term Debt	140,603,626	145,851,191
Other Long-Term Liabilities	66,651,596	50,524,344
<b>Total Liabilities</b>	<b>277,141,215</b>	<b>267,356,510</b>
<b>Net Assets</b>		
Unrestricted	773,118,994	710,919,707
Temporarily Restricted	7,252,148	6,675,746
Permanently Restricted	13,901,775	13,419,203
<b>Total Net Assets</b>	<b>794,272,917</b>	<b>731,014,656</b>
<b>Total Liabilities and Net Assets</b>	<b>\$1,071,414,132</b>	<b>\$998,371,166</b>

# How to Give

When you give to Valley Children's, you help fund the services, programs, equipment and operations that build better tomorrows for thousands of patients who depend on us for care.

## Make An Online Donation

Secured by Verisign and powered by Blackbaud, our online giving portal provides a safe, quick way to contribute. Visit [donate.valleychildrens.org](https://donate.valleychildrens.org) today.

## Mail A Check Payable To Valley Children's Healthcare Foundation

### Send your contribution to:

Valley Children's Healthcare Foundation  
9300 Valley Children's Place, Madera, CA 93636-8762

If you do not want to receive further fundraising communications from Valley Children's, please contact the Foundation, 9300 Valley Children's Place M/S PC17, Madera, CA 93636; call (559) 353-7100; or email [foundation@valleychildrens.org](mailto:foundation@valleychildrens.org)

## How to Join a Guild

We invite you to participate in a rewarding endeavor by becoming a member of one of our Guilds. Each one takes a unique approach to fundraising, from events hosted to membership requirements.

Learn how you can become part of a valued tradition.

Contact the Guilds office at (559) 353-7145 or [guilds@valleychildrens.org](mailto:guilds@valleychildrens.org).

## How to Volunteer

Valley Children's values our volunteers, who range in age from 13 to 90+ and give their time on either an ongoing or short-term basis. Most volunteers interact directly with patients by playing games, reading books and assisting with arts and crafts at the bedside or in the Robert M. Shapazian Child Life Center.

Volunteers also deliver crafts, magazines and movies to patients, assist in the Gift Shop, and provide support for our various clinics, offices and information desks. Each year, approximately 500 volunteers help care for our patients, and you could be one of them.

Contact the volunteer office at 559-353-5222 or visit [donate.valleychildrens.org/volunteers](https://donate.valleychildrens.org/volunteers).

We value our donors and wish to recognize each one. While we make every effort to be as accurate as possible, we apologize if we overlooked any individual, company or organization or made any errors in reporting.

If you find an error, please do us the favor of letting us know by calling the Valley Children's Foundation at 559-353-7100.



Building Better Tomorrows  
**TOGETHER**

Produced by the Communications & Marketing department of Valley Children's Healthcare



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2014 Annual Report

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