THE BOARD OF SUPERVISORS OF THE COUNTY OF STANISLAUS ACTION AGENDA SUMMARY

| DEPT: Behavioral Health and Recovery Services | BOARD AGENDA # *B-3 |
|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Urgent Routine | AGENDA DATE December 21, 2010 |
| CEO Concurs with Recommendation YES NO (Information Attached) | 4/5 Vote Required YES NO |
| SUBJECT: | |
| Authorization to issue a Request for Proposals for Narcotic R | Replacement Therapy Services |
| STAFF RECOMMENDATIONS: | |
| Authorize the Behavioral Health Director, in conjunction with a Request for Proposals for Narcotic Replacement Therapy | |
| | |
| | |
| | |
| FISCAL IMPACT: | |
| These services are currently administered by a local provide California Department of Alcohol and Drug Programs. The napproximately \$788,000 has been set aside in the County's and Drug Programs to pay for these services. At such time with a provider for these services locally, these funds will rev \$92,000 in Federal Drug Medi-Cal funds. (Fiscal Impact Continued) | most recent information indicates that State General Fund allocation for Alcohol as the County enters into an agreement vert to the County, along with approximately |
| DOADD ACTION AC FOLLOWS: | |
| BOARD ACTION AS FOLLOWS: | No. 2010-768 |
| On motion of Supervisor Chiesa Seconde and approved by the following vote, Ayes: Supervisors: O'Brien, Chiesa, Monteith, DeMartini, and Chiese Supervisors: None Excused or Absent: Supervisors: None Abstaining: Supervisor: None 1) X Approved as recommended 2) Denied | hairman Grover |
| 3) Approved as amended 4) Other: | |
| MOTION: | |

ATTEST:

CHRISTINE FERRARO TALLMAN, Clerk

File No.

Authorization to issue a Request for Proposals for Narcotic Replacement Therapy Services
Page 2

FISCAL IMPACT (Continued):

Behavioral Health and Recovery Services will add the appropriations and estimated revenue to the Alcohol and Drug Programs fund upon receipt. There is no impact to the General Fund associated with this proposal.

DISCUSSION:

Narcotic Replacement Therapy (NRT) involves comprehensive treatment using synthetic opiates approved by the United States Food and Drug Administration for opiate dependency, most commonly to heroin. The treatment also involves medical evaluation, medical monitoring, and individual and group counseling. Authorized narcotic replacement medications are methadone and levo-alpha-acetylmethadol.

In 1994, a permanent injunction resulting from the Sobky v. Smoley lawsuit required the California Department of Alcohol and Drug Programs to assure appropriate access, for Medi-Cal beneficiaries, to substance use disorder services, including Narcotic The requirement included the responsibility for the State Replacement Therapy. Department of Alcohol and Drug Programs to contract directly with local providers when the County was unable or unwilling to administer the agreement. With recent increases in these direct agreements, the State has become increasingly concerned that two uncoordinated treatment systems are being created, i.e., one run by the State and one run by the county. Citing the Health and Safety Code 11760.5 which supports locally administered and locally controlled community substance use disorder treatment programs, the Department of Alcohol and Drug Programs notified counties that they will no longer be contracting with providers when the host county is already operating or contracting for any Drug Medi-Cal services or operating a single service type, e.g., a Narcotic Treatment Program. The Department of Alcohol and Drug Programs believes that such an approach, in addition to being consistent with legislative intent, improves patient care and strengthens the local continuum of substance use disorder services.

Although the effective date of this action to terminate direct contracts was September 30, 2010, legal issues at the State level prevented termination at that point. Therefore, the State has agreed to extend their administration of these agreements, if need be, until counties have agreements in place to allow for continuity of service. In Stanislaus County, the local provider has been contracting directly with the State for Narcotic Replacement Therapy serving approximately 540 individuals at their midtown Modesto location. Behavioral Health and Recovery Services contracts for Drug Medi-Cal perinatal services and also provides Narcotic Replacement Therapy services through its Genesis Program, which serves approximately 85 individuals. As such, the State Department of Alcohol and Drug Programs has determined that the County should now become responsible for contracting with other local providers.

Authorization to issue a Request for Proposals for Narcotic Replacement Therapy Services
Page 3

Since the contract between the local provider and the State has been in place for several years, there has never been a Request for Proposal process conducted locally to determine if there are other agencies who may be interested in providing Narcotic Replacement Therapy. Behavioral Health and Recovery Services is requesting authorization to issue a Request for Proposals (RFP) on December 23, 2010. The RFP scope of work will focus on Organizational Qualifications, Philosophy/Service Model, Clinic Start-up Experience, Program Design, Information Systems, Implementation Plan/Timeline and Financial Statements. Responses to the RFP will be due on February 10, 2011. The RFP review team will be comprised of staff and stakeholders. The Department will return to the Board of Supervisors to authorize any subsequent contracts. A copy of the proposed Request for Proposals is available from the Clerk of the Board.

POLICY ISSUE:

Approval of this agenda item will meet the Board's priorities of A Healthy Community and Effective Partnerships by maintaining continuity of care and consistency in the approach for patients in need of Narcotic Replacement Therapy and enabling improved collaboration with community based providers.

STAFFING IMPACT:

Existing staff from Behavioral Health and Recovery Services and General Services Agency will develop and issue the RFP.

Contact Person: Madelyn Schlaepfer, Associate Director. Phone: 525-6225



Stanislaus County Request for Proposal

RFP 10-62- SAS Narcotic Replacement Therapy (NRT)

Non-Mandatory Pre-Proposal Conference January 7, 2010

Closing Date and Time Due February 10, 2011 at 2:30 p.m.

Proposers are required to register as a vendor at www.stancounty.com/purchasing including a valid e-mail address in order to download the final RFP packet and to receive e-mail notification(s) of associated addendum(a) that may be issued. Failure to do so may cause proposal response to be rejected.

Submit an original and six (6) additional copies of their proposal response (including all required attachments) to the address below. Proposals shall clearly identify the project name, RFP number, and RFP response date on the outside of the envelope and be delivered in a sealed envelope. Failure to do so may cause proposal response to be rejected.

Deliver to:
Stanislaus County
General Service Agency/Purchasing Division
1010 10th Street Suite #5400, Modesto, CA 95354
(209) 525-6319

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SECTION ONE—INTRODUCTION

1. INTRODUCTION

1.1. Statement of Purpose

The County of Stanislaus is seeking proposals from qualified and experienced organizations for the provision of Narcotic Replacement Therapy (NRT).

The selected Proposer must meet all the requirements and expectations listed, as well as all the general contractual requirements mandated by the County. Any specifications and processes defined in this Request for Proposal (RFP) reflect the current environment, but in no way limit response to this solicitation. However, all respondents must explain thoroughly, how their offering meets the minimum service and deliverable expectations specified in the RFP.

Responders to this RFP should be aware that Stanislaus County intends to implement this Wraparound Program in a cost reimbursement agreement with the successful responder. Wraparound funds that are not actually expended for the services specified during the term of the resulting vendor agreement will be maintained and managed by Stanislaus County.

The procurement method will be a "best value" approach, which means that the County is prepared to award a single contract to the Proposer who offers the most cost-effective and comprehensive solution.

If there are provisions that the Proposer objects to in the **Sample Agreement**, they must be identified in the proposal package. If there are provisions excluded that the Proposer requires in the **Agreement**, they must be specified in the proposal.

This RFP contains the instructions governing the requirements for proposals, including the format in which proposal information is to be submitted and the material to be included, the requirements that must be met to be eligible for consideration, and the Proposers responsibilities before and after implementation.

1.2. Scope of Work

It is the Provider's responsibility to propose a complete Scope of Work that explains in detail the Provider's offering. This proposed Scope of Work will be used as the basis for negotiating the final Scope of Work for inclusion in **Exhibit A of the Standard Contract**, included in **Section 7** of this RFP. The **Standard Contract** also includes the terms and conditions required by the County. The RFP contains the minimum list of services and deliverables the selected Proposer is expected to provide the County.

1.3. Contract Duration

The County intends to enter into a contract with an effective period of May 1, 2011 – June 30 2012. The County reserves the right to extend this Contract for an additional period or periods of time representing increments of no more than one (1) year(s), provided that the County notifies the Proposer in writing of its intention to do so at least ninety (90) days prior to the contract expiration date. An extension of the term of this Contract will be affected through an amendment to the Contract. If the extension of the Contract necessitates additional funding beyond that which was included in the original Contract, the increase in the County's maximum liability will also be affected through an

amendment to the Contract and shall be based upon rates provided in the original contract and proposal.

1.4. RFP Intent

As part of this Request for Proposal the Proposer is required to submit Attachment 1 – Proposal Budget which will be incorporated into the Agreement at the time of award.

If mutually agreeable to both parties, the Agreement may be extended on a year-to-year basis. However, in no case shall the renewal extend beyond five (5) years from the expiration date of the original Agreement. The extension shall be in written form as an amendment to this Agreement.

1.5. Proposal Deadline

Original proposals shall be submitted no later than the Proposal Deadline time and date detailed in the **Section 2**, **RFP Schedule of Events**. Proposals shall clearly identify the Project Name, RFP Number, and RFP response date on the outside of the envelope and be delivered in a sealed envelope. Failure to do so may cause the proposal to be rejected. It is the County's recommendation that the delivery method chosen require receipt confirmation. Proposers shall respond to the written RFP and any exhibits, attachments, or amendments. A Proposers failure to submit a proposal as required before the deadline shall cause the proposal to be disqualified.

Proposers assume the risk of the method of dispatch chosen. The County assumes no responsibility for delays caused by any delivery service. Postmarking by the due date shall <u>not</u> substitute for actual proposal receipt by the County. Late proposals shall not be accepted nor shall additional time be granted to any potential Proposer.

Proposals may not be delivered orally, by facsimile transmission, or by other telecommunication or electronic means unless specifically requested by General Services Agency (GSA).

1.6. Nondiscrimination

No person shall be excluded from participation in, be denied benefits of, be discriminated against in the admission or access to, or be discriminated against in treatment or employment in the County's contracted programs or activities on the grounds of disability, age, race, color, religion, sex, national origin, or any other classification protected by federal or California State Constitutional or statutory law; nor shall they be excluded from participation in, be denied benefits of, or be otherwise subjected to discrimination in the performance of contracts with the County or in the employment practices of the County's proposers. Accordingly, all Proposers entering into contracts with the County shall, upon request, be required to show proof of such nondiscrimination and to post in conspicuous places, available to all employees and applicants, notices of nondiscrimination.

1.7. Assistance to Proposers with a Disability

Proposers with a disability may receive accommodation regarding the means of communicating this RFP and participating in this procurement process. Proposers with a disability should contact the RFP Point of Contact to request reasonable accommodation no later than the deadline for accommodation requests detailed in the **Section 2, RFP Schedule of Events.**

SECTION TWO—RFP SCHEDULE OF EVENTS

2. RFP SCHEDULE OF EVENTS

2.1. RFP Event Chart

The following RFP Schedule of Events represents the County's best estimate of the schedule that shall be followed. Unless otherwise specified, the time of day for the following events shall be prior to 5:00 p.m., Pacific Daylight Time. The County reserves the right, at its sole discretion, to adjust this schedule as it deems necessary.

| | SCHEDULE OF EVENTS | |
|----|----------------------------------------------------|-------------------|
| 1 | County Issues Request for Proposal (RFP) | December 23, 2010 |
| 2 | Pre-Conference | January 7, 2011 |
| 3 | Question Deadline | January 26, 2011 |
| 4 | Assistance to Proposers with a Disability Deadline | February 8, 2011 |
| 5 | Submission Deadline—2:30 p.m. | February 10, 2011 |
| 6 | Mail - Notice of Intent to Award {Tentative} | March 10, 2011 |
| 7 | Appeals Deadline | March 15, 2011 |
| 8 | Contract Negotiations | March 18, 2011 |
| 9 | Board of Supervisors Authorizes Contract | April 19, 2011 |
| 10 | Begin Contract Services | May 1, 2011 |

2.2. Pre-Conference Requirement

| | MANDATORY ATTENDANCE AT I | PRE-CONFERENCE REQUIRED |
|-------|---------------------------|-------------------------|
| ☐ Yes | | ⊠ No |

If attendance at the Pre-Conference is mandatory, failure to attend this conference will result in rejection of your proposal.

2.2.1 Pre-Conference

A Pre-Conference for all potential Proposers is scheduled at the Pre-Conference time and date detailed in the Section 2, RFP Schedule of Events.

| PRE-CONFERENCE LOCATION | |
|-------------------------------|-----------------------------------------|
| Stanislaus County | Behavioral Health and Recovery Services |
| Date: Friday, January 7, 2011 | Time: 10:30 a.m. |
| Address: 800 Scenic Dr. | City: Modesto |
| Conference Room: Redwood Room | Phone: 209-525-6319 |

The purpose of the conference is to discuss the work to be performed with the prospective Proposers and allow them to ask questions concerning the RFP. The Pre-Conference serves to clarify the contents of the RFP, however, it is not intended to provide technical assistance to proposers or to add information to this RFP. The purpose is to answer questions, respond to previously submitted written questions, and clarify any ambiguities. Such clarification may aid potential proposers in deciding whether to submit proposals.

The response to any question that is given orally at the Pre-Conference is to be considered tentative and nonbinding on the County. After the conference, the official response to questions shall be published in writing by issuing an addendum. This shall ensure accurate, consistent responses to all Proposers.

SECTION THREE—GENERAL REQUIREMENTS AND INFORMATION

3. GENERAL REQUIREMENTS AND INFORMATION

3.1. Proposal Inquiries

Questions, in written form, regarding this proposal should be referred to:

| RFP POINT OF CONTACT | |
|--------------------------------------|---------------------------------------------|
| Stanislaus County | General Services Agency/Purchasing Division |
| 1010 10 th St., Ste. 5400 | Modesto, CA 95354-0859 |
| Attention: Stephanie Shafer | Phone: 209-525-4346 |
| E-mail: ShaferS@StanCounty.com | Fax: 209-525-7787 |

These inquiries are to be submitted at least ten (10) working business days prior to the proposal closing date. Any interpretations by the County will be made in written form. Any change in requirements will be done in the form of a written addendum. The receipt of any resulting addendum must be acknowledged in accordance with the directions on the addendum. Oral explanations or instructions given before the award of the contract will not be binding.

3.2. Proposal Format

Proposals must be submitted in the format identified in Section Five—Proposal Submittal Process and Section Five—Proposal Elements. All items shall be filled in and the signatures of all persons signing shall be written in longhand. GSA Purchasing may not consider proposals not submitted in the format specified.

Proposals shall clearly identify the project name, RFP number, and RFP response date on the outside of the envelope and be delivered in a sealed envelope(s) or package(s) no later than 2:30 p.m., to:

Stanislaus County GSA Purchasing Division 1010 10th Street, Suite 5400 Modesto, CA 95354-0859

3.3. Proposals Received Late

Proposals received after the time specified shall be returned unopened to the respective Proposer and shall not be considered for evaluation. Proposals shall be opened in public at 2:30 p.m. on said date at the above location.

3.4. Alternate Proposals

Alternate proposals shall be considered unless otherwise stipulated.

3.5. Proposal Errors

- 3.5.1.Mistakes must be corrected and the correction inserted; the person signing the Proposal must initial the correction in ink.
- 3.5.2. The County reserves the right to waive any informalities or minor irregularities in connection with Proposals received.

3.6. Default or Failure to Perform

The principal protection of the County interests in the case of default or other failure to perform shall be by means of bonds. Below are descriptions of the types of bonds that may be required:

3.6.1. Proposal Security

If required, Proposal security shall take the form of a bond, a cashier check, or a certified check, representing the Proposers firm commitment to stand behind the RFP price. The Proposers bond shall be prepared and guaranteed by a California admitted corporate surety made payable to the "County of Stanislaus" or the certified check shall be issued and certified by a responsible bank or banker. As a general rule, the Proposers security is in the amount of ten percent (10%). See Page 38.

3.6.2.Performance Bonds

A Performance Bond may be required to secure fulfillment of all of the Proposers obligations under the contract. Before the execution of the contract or awarding of a RFP by the County, if a Performance Bond is required, the successful Proposer shall file with the County a surety bond satisfactory to the County in the amounts noted. Bonds shall be duly executed by a responsible corporate surety, authorized to issue such bonds in California and secured through an authorized agent with an office in California. Proposer shall pay all bond premiums, costs and incidentals. See Page 38.

3.6.3. Payment Bonds

If required to assure the Proposers full discharge of its obligations to subproposer, suppliers, and other labor used on the project, the successful Proposer shall file with the County a surety bond issued by a California admitted surety in the amounts noted. See Page 38.

3.7. County Code

All provisions of the County Code are applicable to any proposal submitted or contract awarded pursuant thereto. Note: Stanislaus County enacted a Local Vendor Preference in 2008 (www.stancounty.com). Once you are on the website, click the online services tab, Title 2 – Administration, Chapter 2.24 - Purchasing Agent, 2.24.125 – Local Vendor Preference.

3.8. Cash Discounts

Cash discounts offered for payment in less than twenty (20) days will not be considered as a basis of award. Cash discounts offered for payment in twenty (20) or more days will be subtracted from the total Proposal price for the purposes of the Proposal evaluation. Any cash discount offered by the successful Proposer will be accepted by

Stanislaus County, whether or not it was considered as a basis of award. All cash discounts, if taken, shall be computed from the date of delivery or completion and acceptance of material, or from date of receipt of invoice, which ever is latest.

3.9. Right of Rejection

Within thirty (30) days after the proposal opening, a contract may be awarded by the County to the most responsible and responsive Proposer, subject to the right of the County to reject all proposals, as it may deem proper in its absolute discretion. The time for awarding a contract may be extended at the sole discretion of the County, if required to evaluate proposals or for such other purposes as the County may determine.

3.10. Form Agreement/Exceptions and Alternatives

The Agreement attached to this Request for Proposal ("RFP") and, by this reference, made a part hereof, contains terms and conditions that apply to the performance of this work. If the Proposer suggests alternatives or states exceptions to any term or condition in the Agreement, or to any provision or recurrent of the RFP, such alternative or exception shall be clearly stated and identified in the submitted proposal. Otherwise, the successful Proposer will be expected to sign the Agreement upon award of the contract. Any alternative proposed must satisfy all minimum qualifications specified in the RFP. The County expressly reserves the right, in its sole discretion, to (1) reject a proposal containing any exception or alternatives as non-conforming, or (2) accept any proposal alternative or exception and to award a contract based there on if determined to be in the best interest of the County.

3.11. Nondiscrimination

Stanislaus County does not discriminate on the basis of race, religion, sex, sexual orientation, national origin, marital status, age, physical handicap or ownership by women or minorities.

3.12. Failure to Comply

The County cannot accept a RFP failing to comply with any of the above stated requirements.

3.13. Protest and Appeal Procedures

3.13.1. General

Potential bidders, proposers, and sub-proposers wishing to protest or appeal a procurement or contracting decision by the County of Stanislaus Purchasing Division must follow the procedures provided by this section. Protests or appeals which are not submitted in accordance with these procedures will not be reviewed.

3.13.2. Definitions

- 1. For the purposes of this procedure: "Days" means working days of the County of Stanislaus.
- 2. "Filing Date" or "Submission Date" means the date of receipt by the Purchasing Division of the County of Stanislaus.
- 3. "Interested Party" means an actual or prospective bidder or proposer.

4. "Bid" includes the term "offer" or "proposal" as used in the context of formal, informal, or negotiated procurements.

3.13.3. Protest Procedure

- 1. Any bidders, proposers, and sub-proposers may file a written protest with the Stanislaus County Purchasing Agent not later than five (5) days after date of mailing a Notice of Intended Award.
- 2. The protest shall be delivered or sent by registered mail to the Purchasing Agent.
- 3. The protest filed with the Purchasing Agent shall:
 - a. Include the name, address, and business telephone number of the protestor;
 - b. Identify the project under protest by name, quotation/bid number, and quotation/bid date;
 - c. Contain a concise statement of the grounds for protest; provided, however, RFP or bid process and procedures, including evaluation criteria, shall not be proper grounds for protest and concerns related to those issues should be raised and addressed, if at all prior to the bid or proposal opening date to allow adjustments before evaluation of bids or proposals; and
 - d. Provide all supporting documentation, if any. Documentation submitted after filing the protest will not be considered during review of the protest or during any appeal.

3.13.4. Protest Review

- Upon receipt of a protest, the Purchasing Agent shall review all the submitted materials and shall create and retain a written record of the review. The Purchasing Agent shall respond in writing at least generally to each material issue raised in the protest not later than ten (10) days after receipt of the protest.
- 2. If the protested procurement involves federal funds, the Purchasing Agent shall give notice to the interested party that he or she has the right to appeal to the appropriate federal agency which shall be identified by name and address. An appeal hereunder shall be filed with the appropriate agency within five (5) working days of the dispatch of rejection notices to the interested party(ies).
- 3. Purchasing Agent decisions may be appealed in writing to the Stanislaus County Board of Supervisors not later than ten (10) days after date the Purchasing Agent's decision is mailed to the protesting party. The Board of Supervisors shall review and decide the appeal based on the grounds and documentation set forth in the original protest to the Purchasing Agent. The appealing party may be represented by legal counsel if desired. Each party shall bear its own costs and expenses involved in the protest and appeal process, including any subsequent litigation. The decision of the Board of Supervisors shall be final unless the protested procurements are obtained in whole or in part with federal funds.

3.14. Contract Debarment

The regulations guiding Contractor Debarment are found in the Federal Acquisition Regulation (FAR), subpart 9.4 – Debarment, Suspension, and Ineligibility.

When a procurement or contract involves the use of **Federal Funding**, the Purchasing Agent (or designee) is required to determine if the contractor or subcontractor has been debarred, suspended, or proposed for debarment.

The Federal General Services Administration operates the web-based **Excluded Parties List System (EPLS)**, which names all contractors debarred, suspended, proposed for debarment, declared ineligible, or excluded or disqualified under the non-procurement common rule (FAR 9.404 b 1).

Contractors debarred, suspended, or proposed for debarment are excluded from receiving contracts. Purchasing shall not solicit offers from, award contracts to, or consent to subcontracts with these contractors, unless the Purchasing Agent determines that there is a compelling reason for such action. Contractors debarred, suspended, or proposed for debarment are also excluded from conducting business with the County as agents or representatives of other contractors (FAR 9.405 a).

Contractors included in the EPLS as having been declared ineligible on the basis of statutory or other regulatory procedures are excluded from receiving contracts, and if applicable, subcontracts, under the conditions and for the period set forth in the statute or regulation. Purchasing shall not solicit offers from, award contracts to, or consent to subcontracts with these contractors under those conditions and for that time period (FAR 9.405 b)

Contractors debarred, suspended, or proposed for debarment are excluded from acting as individual sureties (FAR 9.405 c).

3. After the opening of bids or receipt of proposals, the Purchasing Agent (or designee) shall review the EPLS. Bids received from any listed contractor in response to an invitation for bid shall be rejected unless the Purchasing Agent determines there is a compelling reason to consider the bid. Proposals, quotations, or offers received from any listed contractor shall not be evaluated for award or included in the competitive range, nor shall discussions be conducted with a listed offeror during a period of ineligibility, unless the Purchasing Agent determines that there is a compelling reason to do so. If the period of ineligibility expires or is terminated prior to award, the Purchasing Agent may, but is not required to, consider such proposals, quotations, or offers. Immediately prior to award, the Purchasing Agent (or designee) shall again review the EPLS to ensure that no award is made to a listed contractor (FAR 9.405 d 1-4).

3.15 Federal E-Verify Contracting Regulations

As of September 8, 2009, the U.S. Citizenship and Immigration Services' has required federal contractors and subcontractors to begin using the E-Verify system to verify their employees' eligibility to legally work in the United States. E- Verify is an internet based online system operated jointly by the Department of Homeland Security (DHS) and the Social Security Administration (SSA) that confirms the identify information provided on the applicant or employee's I-9 form.

The new regulation only affects federal contractors who are awarded a new contract after September 8, 2009 that includes the E-Verify Clause. Federal contractors agree, through language included in their federal contracts, to use E-Verify to check the eligibility of employees hired and current employees who perform contract services during the contract

term. The same clause will also be required in subcontracts over \$3,000 for services and construction. Contracts that are exempt from this rule are those that are for less than \$100,000 and those that are for commercially available off-the-shelf items.

If your company is awarded a federal contract that includes the E-Verify clause, your company will be required to enroll in E-Verify within thirty (30) days from the contract award date. This process will require your companies Human Resource Department to use the E-Verify system to verify the employment eligibility of all new hires and any existing employees directly working on the federal contracts.

Failure to adhere to this new standard may jeopardize your Federal contracting status. Further information and instructions are available at www.uscis.gov/e-verify.

SECTION FOUR—TERMS AND CONDITIONS

4. TERMS AND CONDITIONS

4.1. Cost of Preparation of Proposal

The County shall not pay costs incurred in the proposal preparation, printing, or demonstration process. All such costs shall be borne by the Proposer.

4.2. Rights to Pertinent Materials

All responses, inquiries, and correspondence relating to the Request For Proposal and all reports, charts, coverage maps, displays, schedules, exhibits, and other documentation produced by the Proposer that are submitted as part of the proposal shall become the property of the County after the proposal submission deadline.

Material that is confidential or proprietary should be marked "Confidential" or "Proprietary." After the RFP is awarded to the successful Proposer all submitted material becomes public information unless marked "Confidential" or Proprietary".

4.3. Public Records Act

All proposals become public information no later than at the conclusion of the selection process with the exception of those portions of a proposal that are identified at the time of the submittal by the proposer as "Confidential" or "Proprietary" and which are reasonably deemed by the County as not being public documents that must be disclosed under applicable sections of the California Public Records Act and other appropriate statues and regulations.

4.4. Modification of Scope of Work

The Scope of Work may be amended to meet available funding or to best meet the needs of the County. In the event that any additional services are required as identified herein, the County reserves the right to add such services by amending the Contract.

4.5. Right of County to Reject Proposals

The County reserves the right to reject any and all proposals or any part of the proposals, to waive minor defects or technicalities, or to solicit new proposals on the same project or on a modified project which may include portions of the originally proposed project as the County may deem necessary.

All proposals received after the time specified in this Notice will not be considered and will be returned unopened.

4.6. Examination of Proposal Documents

The Proposers shall carefully examine the Specification and satisfy themselves as to their sufficiency, and shall not at any time after submission of the proposal, dispute or complain of such Specifications and the directions explaining or interpreting them.

Should a Proposer find discrepancies in, or omissions from, the Specifications, or should the undersigned be in doubt as to their meaning, the undersigned shall at once notify the Stanislaus County Purchasing Division. Notification is to be in written form and must be submitted at least ten (10) days prior to the proposal closing date. Any interpretations by the County will be made in the form of a written addendum. Any change in requirements will be done in the form of a written addendum. The receipt of any resulting amendment must be acknowledged in accordance with the directions on the amendment. Oral explanations or instructions given before the award of the contract will not be binding.

4.7. Insurance Provisions

The "Insurance Provisions" contained on Page 23 of the Sample Agreement are hereby made a part of this RFP and any resultant contract. The Proposer shall acknowledge in their proposal responses their ability to meet the below insurance requirements and the requirements contained in the Sample Agreement. All exceptions to the insurance requirements must be communicated in writing and included with the proposal response. The Proposer awarded the Agreement shall provide the County with a Certificate of Insurance and endorsements meeting and/or containing the following:

- a. Policy limits of insurance as required in the Sample Agreement Page 23;
- b. Deductibles shall be declared;
- c. NAIC# for insurers shall be provided on the certificate;
- d. 30 day notice of cancellation;
- e. Certificate Holder is "Stanislaus County:"
- f. Endorsement naming "Stanislaus County" as additional insured (GL and Auto);
- g. Waiver of subrogation (Worker's Compensation Page 23 of the Sample Agreement);
- h. Carrier admitted/licensed to issue insurance in California; and
- Best's rating of no less than A-, and Financial Size Category of at least VII.

An "Insurance Checklist" is included in this RFP package on Page 37.

4.8. Sample Agreement

A Sample Agreement is attached for the purpose of informing the proposer of the fixed, predetermined, standard contract provisions with which they will be required to comply. These provisions are subject to revision by the County at any time prior to the signing of the agreement.

4.9. Exceptions

The submission of a proposal shall be considered an agreement to all the terms, conditions (including insurance requirements) and specifications provided herein and in the various proposal documents, unless specifically noted otherwise in the proposal.

SECTION FIVE—PROPOSAL SUBMITTAL PROCESS

5. PROPOSAL SUBMITTAL PROCESS

5.1. Submittal Documents

Proposer shall submit the following documents as a response to this RFP:

- a. Return entire RFP package completed and signed;
- Complete and sign a W-9 form Request for Taxpayer Identification Number and Certification; and
- c. Any exceptions to the terms and conditions of this RFP, Sample Agreement, and insurance requirements must be submitted with the proposal response.
- d. Shall be delivered in sealed envelope or package, clearly identifying the project name, number and closing date:

5.2. Proposal Submittal

5.2.1. Submit to Purchasing Department

Proposals shall be submitted to the General Services Agency Purchasing Division at the place and time specified in this notice.

5.2.2. Proposal Evaluation Phases

5.2.3. Phase One Pass/Fail

Phase one is a pass/fail evaluation for submission completeness and financial review. Purchasing will conduct a pass/fail analysis of the submitted RFP document for completeness; Purchasing will conduct a pass/fail analysis of the financial stability of the vendor submitting the proposal. Thereafter, the Proposals that meet the pass/fail analysis will be forwarded to the Stanislaus County Behavioral Health and Recovery Services for evaluation by the Evaluation Committee (EC).

5.2.4. Phase Two Proposal Evaluation

In **Phase Two**, the EC will review and evaluate the proposals, as well as evaluate the qualifications of the proposers. During this phase reference checks will be performed, and vendors may be interviewed.

5.2.5. Phase Three Proposed Budget Evaluation

In **Phase Three**, the EC shall evaluate the pricing/fee schedules and select/recommend the proposal which is considered to be the most cost effective and is in the best interest of the County.

5.3. Proposal Elements

The "PROPOSAL" response shall be divided into three parts:

Part One—Financial Reports
Part Two—Qualification Proposal
Part Three—Proposed Budget

Each part shall be proceeded by a 8 ½" by 11" tab divider, with each part clearly labeled. Proposal documents not identified above shall be included in a section labeled "Other RFP documents."

Below are the detailed elements of part of the proposal. The actual scope of work is detailed in Appendix A, Page 1-2. Proposers shall address these elements as indicated:

1. PART ONE—FINANCIAL REPORTS

Proposers are required to submit only **one copy in original response** of Financial Reports which include detailed information about the Proposers financial condition, which includes the following information:

- a. Statement of Income and Retained Earnings, last five (5) years.
- b. Changes in financial position last five (5) years.
- c. Balance sheet, last five (5) years.
- d. Latest interim Balance Sheet and Income Sheet.
- e. Proposer shall provide proof of insurance satisfactory and acceptable to the County as evidence that insurance meets the requirements set forth in Section 6 Insurance, of the Sample Agreement included in the RFP package.
- List of bonding and insurance companies, including addresses, telephone numbers, and contacts.
- g. Identify what percent of your company's annual revenue this contract shall represent.

2. PART TWO-QUALIFICATION PROPOSAL

Please submit your Qualification proposal, which includes a complete Corporate profile of your firm outlining it's background, philosophy and experience and information about your firm's ability to perform the work. This section shall include responses to the detailed Scope of Work as outlined in Appendix A. In addition to this section that shall include responses to the following:

- a. Number of years in business in relation to the scope of work as related to all items outlined in Appendix A.
- b. Brief history of the firm, including ownership structure, key principals and current organization structure.

- c. Indicate the primary contacts (and management hierarchy) that will be available for all aspects of the work. Include contacts for customer service and senior management.
- d. Employee background check procedures; security procedures.

3. PART THREE—Proposed Budget

- a. Proposers shall provide completed Attachment 1 Proposed Budget. Budget shall include charges for overhead, administrative and materials costs and charges for any subproposers if the use of subproposers is specified in the proposal. (See "Submission of Proposals", for additional instructions.) This shall form the basis for payments to the successful Proposer, as well as for adjustments to the value of the Agreement in the event the scope of work varies from that proposed.
- b. The proposer shall provide pricing for a period of time as described in Section I, Item 1.3; Contract Duration. Should the County and the Proposer awarded an Agreement; mutually agree to renew the Agreement, the pricing provided by the Proposer in their RFP response for the subsequent years shall be utilized.
- c. ALL cost incurred and billed to the County, including labor, materials, overhead and profit, insurance and bonding shall be included within the Proposers Proposed Budget (Attachment 1).

5.4. Proposal Budget Evaluation

Funding will be awarded to vendors based on services that include activities as described herein, any portion of said services, or to the formation of new innovative strategies that meet the objectives of the RFP. Awardees will be the proposer(s) whose services, pricing, references and staffing are most advantageous to Stanislaus County. Behavioral Health and Recovery Services will determine the final funding amount for awarded contracts based on the total funds available. Funding for proposal(s) will be awarded by Stanislaus County upon condition that the parties can negotiate a written contract. Stanislaus County reserves the right to negotiate prior to contract execution with any organization submitting a response to this RFP. Items that may be negotiable include, but are not limited to, funding amount, types and scope of services and activities, administrative and program structure, performance criteria. Negotiable items must be consistent with the original proposal submitted, including proposed budget.

SECTION SIX—EVALUATION CRITERIA AND PROPOSER SELECTION

6. EVALUATION CRITERIA AND PROPOSER SELECTION

6.1. Evaluation of Proposals

This section identifies the selection process, evaluation criteria, and steps that shall be used in evaluating Proposer responses. The objective of this evaluation is to perform a thorough and fair evaluation of Proposer responses and facilitate the selection of a solution that best satisfies the County requirements. The following describes the evaluation process and associated components.

6.2. Selection Process

The County shall name, for the purpose of evaluating the proposals for this RFP an Evaluation Committee composed of representatives from the County. The County may elect to include as part of the Evaluation Committee qualified representatives from other agencies or entities.

Proposal documentation requirements set forth in this RFP are designed to provide guidance to the Proposer concerning the type of information that shall be used by the Evaluation Committee. Proposers shall be prepared to respond to requests by the Evaluation Committee for oral presentations, facility surveys, and other items deemed necessary to assist in the detailed evaluation process. Proposers are advised that the County, at their option, may award this proposal on the basis of the initial proposals.

6.3. Evaluation Phases

It is anticipated that the following steps will be performed by the Evaluation Committee in evaluating proposals, however, a strict observance to the Evaluation Steps is not required. A description of each evaluation step is provided.

- Phase I Review and Evaluate Proposals Submission and Financials
- Phase II Evaluation of Qualifications, Interviews and Reference Checks
- Phase III Evaluation of Proposed Budget

The Evaluation Committee shall be responsible for performing the evaluations of each proposal, including an evaluation of the proposed budget. Each member of the Committee shall rate the Proposers separately, unless technical in nature, in which case a subject matter expert may be called upon to score that section of the RFP for all proposals. The scores of each of the Committee members shall then be averaged to provide a total score for each of the Proposers. The proposals shall be evaluated on the following categories and the maximum weight possible for each category is listed below:

| EVALUATION CATEGORIES | MAXIMUM POINTS |
|------------------------------------------|----------------|
| Phase I – Review and Evaluate Financials | Pass / Fail |
| PHASE II | MAXIMUM POINTS |
| Organizational Qualifications | 20 |
| Philosophy/Service Model | 15 |
| Clinic Start-up Experience | 10 |
| Program Design | 25 |
| Information Systems | 15 |
| Implementation Plan/Timeline | 15 |
| TOTAL POSSIBLE POINTS: | 100 |

Should the County exercise the option to interview, only those firms or persons judged by the evaluators to be the most qualified to perform the work required under the Agreement shall be placed on an "interview list." Those on the interview list shall be requested to make a formal presentation of their proposals to the County. On the basis of the oral presentation and the written proposal, the evaluators shall make a final ranking of potential Proposers.

6.4. Award

Award will be made to the qualified proposer whose proposal will be most advantageous to the County, with budget proposal and all other factors considered. All proposals received after the time specified in this Notice will not be considered and will be returned unopened.

SECTION SEVEN—STANDARD CONTRACT INFORMATION

7. STANDARD CONTRACT

7.1. Contract Approval

The RFP and the Proposer selection processes do not obligate the County and do not create rights, interests, or claims of entitlement in the apparent best evaluated Proposer. Contract award and County obligations pursuant thereto shall commence only after the contract is signed by the Proposer and the County Purchasing Agent and after the contract is signed by all other County officials as required by County ordinances and regulations to establish a legally binding contract.

7.2. Contract Payments

Contract payments shall be made in accordance with the Payment Terms and Conditions provision of the final contract. No payment shall be made until the contract is approved as required by County ordinances and regulations. Under no conditions shall the County be liable for payment of any type associated with the contract or responsible for any work done by the Proposer, even work done in good faith and even if the Proposer is orally directed to proceed with the delivery of services, if it occurs before the contract start date specified by the contract or before contract approval by County officials as required by applicable statutes and rules of the County of Stanislaus.

7.3. RFP and Proposal Incorporated into Final Contract

This RFP and the successful proposal shall be incorporated into the final contract.

7.4. Contract Monitoring

The Proposer shall be responsible for the completion of all work set out in the contract. All work is subject to inspection, evaluation, and acceptance by the County. The County may employ all reasonable means to ensure that the work is progressing and being performed in compliance with the contract. At reasonable times, the County may inspect those areas of the Proposers place of business that are related to the performance of the contract. If the County requires such an inspection, the Proposer shall provide reasonable access and assistance.

7.5. Contract Amendment

During the course of this contract, the County may request the Proposer to perform additional work for which the Proposer would be compensated. That work shall be within the general scope of this RFP. In such instances, the County shall provide the Proposer a written description of the additional work, and the Proposer shall submit a time schedule for accomplishing the additional work and a price for the additional work based on the rates included in the Proposers Proposal to this RFP. If the County and the Proposer reach an agreement regarding the work and associated compensation, said agreement shall become effective by means of a contract amendment. Any such amendment requiring additional work must be mutually agreed upon by the parties and signed by the Proposer and the head of the procuring County agency and must be approved by other County officials as required by County laws and regulations. The Proposer shall not commence additional work until the County has issued a written contract amendment and secured all required approvals.



General Services Agency PURCHASING DIVISION

Keith BoggsPurchasing Agent/Director

1010 10th Street, Suite 5400, Modesto, CA 95354 PO Box 3229, Modesto, CA 95353-3229

> Phone: (209) 525-6319 Fax: (209) 525-7787

AGREEMENT FOR INDEPENDENT CONTRACTOR SERVICES

Version 2/17/06

| This Agreement For Independent Contractor Se | rvices (the "Agre | ement") is made | e and entered into |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------|-----------------|--------------------|
| by and between the County of Stanislaus ("County of Stanislaus ("Cou | County") and | | ("Contractor") on |
| · | | | |
| | Recitals | | |
| WHEREAS, the County has a need for services | involving | | ; and |
| WHEREAS, the Contractor is specially trained agreed to provide such services; | , experienced an | d competent to | perform and has |
| NOW, THEREFORE, in consideration of the manufacture hereinafter contained, the parties hereby agree | 2003 Mary | covenants, terr | ms and conditions |

Terms and Conditions

1. Scope of Work

- 1.1 The Contractor shall furnish to the County upon execution of this Agreement or receipt of the County's written authorization to proceed, those services and work set forth in **Exhibit A**, attached hereto and, by this reference, made a part hereof.
- All documents, drawings and written work product prepared or produced by the Contractor under this Agreement, including without limitation electronic data files, are the property of the Contractor; provided, however, the County shall have the right to reproduce, publish and use all such work, or any part thereof, in any manner and for any purposes whatsoever and to authorize others to do so. If any such work is copyrightable, the Contractor may copyright the same, except that, as to any work which is copyrighted by the Contractor, the County reserves a royalty-free, non-exclusive, and irrevocable license to reproduce, publish, and use such work, or any part thereof, and to authorize others to do so.
- 1.3 Services and work provided by the Contractor at the County's request under this Agreement will be performed in a timely manner consistent with the requirements and standards established by applicable federal, state and County laws, ordinances, regulations and resolutions, and in accordance with a schedule of work set forth in Exhibit A. If there is no schedule, the hours and times for completion of said services

and work are to be set by the Contractor; provided, however, that such schedule is subject to review by and concurrence of the County.

2. Consideration

- 2.1 County shall pay Contractor as set forth in Exhibit A and **Exhibit B.**
- 2.2 Except as expressly provided in Exhibit A and Exhibit B of this Agreement, Contractor shall not be entitled to nor receive from County any additional consideration, compensation, salary, wages or other type of remuneration for services rendered under this Agreement. Specifically, Contractor shall not be entitled by virtue of this Agreement to consideration in the form of overtime, health insurance benefits, retirement benefits, disability retirement benefits, sick leave, vacation time, paid holidays or other paid leaves of absence of any type or kind whatsoever.
- 2.3 County will not withhold any Federal or State income taxes or Social Security tax from any payments made by County to Contractor under the terms and conditions of this Agreement. Payment of all taxes and other assessments on such sums is the sole responsibility of Contractor. County has no responsibility or liability for payment of Contractors taxes or assessments.
- Pursuant to Penal Code section 484b and to Business and Professions Code section 7108.5, the Contractor must apply all funds and progress payments received by the Contractor from the County for payment of services, labor, materials or equipment to pay for such services, labor, materials or equipment. Pursuant to Civil Code section 1479, the Contractor shall direct or otherwise manifest the Contractors intention and desire that payments made by the Contractor to sub-contractors, suppliers and material men shall be applied to retire and extinguish the debts or obligations resulting from the performance of this Agreement.

3. Term

- 3.1 The term of this Agreement shall be from the date of approval of this Agreement until completion of the agreed upon services unless sooner terminated as provided below or unless some other method or time of termination is listed in **Exhibit A**.
- 3.2 Should either party default in the performance of this Agreement or materially breach any of its provisions, the other party, at that party's option, may terminate this Agreement by giving written notification to the other party.
- This Agreement shall terminate automatically on the occurrence of (a) bankruptcy or insolvency of either party, (b) sale of Contractors business, (c) cancellation of insurance required under the terms of this Agreement, and (d) if, for any reason, Contractor ceases to be licensed or otherwise authorized to do business in the State of California, and the Contractor fails to remedy such defect or defects within thirty (30) days of receipt of notice of such defect or defects.
- 3.4 The County may terminate this agreement upon 30 days prior written notice to the Contractor. Termination of this Agreement shall not affect the County's obligation to pay for all fees earned and reasonable costs necessarily incurred by the Contractor as provided in Paragraph 2 herein, subject to any applicable setoffs.

4. Required Licenses, Certificates and Permits

Any licenses, certificates or permits required by the Federal, State, County or municipal governments for Contractor to provide the services and work described in **Exhibit A** must

be procured by Contractor and be valid at the time Contractor enters into this Agreement. Further, during the term of this Agreement, Contractor must maintain such licenses, certificates and permits in full force and effect. Licenses, certificates and permits may include but are not limited to driver's licenses, professional licenses or certificates and business licenses. Such licenses, certificates and permits will be procured and maintained in force by Contractor at no expense to the County.

5. Office Space, Supplies, Equipment, Etc.

Unless otherwise provided in Exhibit A, Contractor shall provide such office space, supplies, equipment, vehicles, reference materials and telephone service as is necessary for Contractor to provide the services identified in Exhibit A to this Agreement. County is not obligated to reimburse or pay Contractor for any expense or cost incurred by Contractor in procuring or maintaining such items. Responsibility for the costs and expenses incurred by Contractor in providing and maintaining such items is the sole responsibility and obligation of Contractor.

6. <u>Insurance</u>

- 6.1 Contractor shall take out, and maintain during the life of this Agreement, insurance policies with coverage at least as broad as follows:
 - 6.1.1. General Liability—Comprehensive general liability insurance covering bodily injury, personal injury, property damage, products and completed operations with limits of no less than One Million Dollars (\$1,000,000) per incident or occurrence. If Commercial General Liability Insurance or other form with a general aggregate limit is used, either the general aggregate limit shall apply separately to any act or omission by Contractor under this Agreement or the general aggregate limit shall be twice the required occurrence limit.
 - 6.1.2. Automobile Liability Insurance—If the Contractor or the Contractors officers, employees, agents, representatives or sub-contractors utilize a motor vehicle in performing any of the work or services under this Agreement, owned/non-owned automobile liability insurance providing combined single limits covering bodily injury, property damage and transportation related pollution liability with limits of no less than One Million Dollars (\$1,000,000) per incident or occurrence.
 - 6.1.3. Workers' Compensation Insurance—Workers' Compensation insurance as required by the California Labor Code. In signing this contract, the Contractor certifies under section 1861 of the Labor Code that the Contractor is aware of the provisions of section 3700 of the Labor Code which requires every employer to be insured against liability for workmen's compensation or to undertake self-insurance in accordance with the provisions of that code, and that the Contractor will comply with such provisions before commencing the performance of the work of this Agreement.
- Any deductibles, self-insured retentions or named insureds must be declared in writing and approved by County. At the option of the County, either: (a) the insurer shall reduce or eliminate such deductibles, self-insured retentions or named insureds, or (b) the Contractor shall provide a bond, cash, letter of credit, guaranty or other security satisfactory to the County guaranteeing payment of the self-insured retention or deductible and payment of any and all costs, losses, related investigations, claim administration and defense expenses. The County, in its sole discretion, may waive the requirement to reduce or eliminate deductibles or self-insured retentions, in which case, the Contractor agrees that it will be responsible for and pay any self-insured retention or deductible and will pay any and all costs, losses, related investigations, claim

- administration and defense expenses related to or arising out of the Contractors defense and indemnification obligations as set forth in this Agreement.
- 6.3 The Contractor shall obtain a specific endorsement to all required insurance policies, except Workers' Compensation insurance and Professional Liability insurance, if any, naming the County and its officers, officials and employees as additional insureds regarding: (a) liability arising from or in connection with the performance or omission to perform any term or condition of this Agreement by or on behalf of the Contractor, including the insured's general supervision of its sub-contractors; (b) services, products and completed operations of the Contractor; (c) premises owned, occupied or used by the Contractor; and (d) automobiles owned, leased, hired or borrowed by the Contractor. For Workers' Compensation insurance, the insurance carrier shall agree to waive all rights of subrogation against the County and its officers, officials and employees for losses arising from the performance of or the omission to perform any term or condition of this Agreement by the Contractor.
- 6.4 The Contractors insurance coverage shall be primary insurance regarding the County and County's officers, officials and employees. Any insurance or self-insurance maintained by the County or County's officers, officials and employees shall be excess of the Contractors insurance and shall not contribute with Contractors insurance.
- Any failure to comply with reporting provisions of the policies shall not affect coverage provided to the County or its officers, officials, employees or volunteers.
- The Contractors insurance shall apply separately to each insured against whom claim is made or suit is brought, except with respect to the limits of the insurer's liability.
- 6.7 Each insurance policy required by this section shall be endorsed to state that coverage shall not be suspended, voided, canceled by either party except after thirty (30) days' prior written notice has been given to County. The Contractor shall promptly notify, or cause the insurance carrier to promptly notify, the County of any change in the insurance policy or policies required under this Agreement, including, without limitation, any reduction in coverage or in limits of the required policy or policies.
- Insurance shall be placed with California admitted insurers (licensed to do business in California) with a current rating by Best's Key Rating Guide acceptable to the County; provided, however, that if no California admitted insurance company provides the required insurance, it is acceptable to provide the required insurance through a United States domiciled carrier that meets the required Best's rating and that is listed on the current List of Eligible Surplus Line Insurers maintained by the California Department of Insurance. A Best's rating of at least A-:VII shall be acceptable to the County; lesser ratings must be approved in writing by the County.
- 6.9 Contractor shall require that all of its sub-contractors are subject to the insurance and indemnity requirements stated herein, or shall include all sub-contractors as additional insured under its insurance policies.
- 6.10 At least ten (10) days prior to the date the Contractor begins performance of its obligations under this Agreement, Contractor shall furnish County with certificates of insurance, and with original endorsements, showing coverage required by this Agreement, including, without limitation, those that verify coverage for sub-contractors of the Contractor. The certificates and endorsements for each insurance policy are to be signed by a person authorized by that insurer to bind coverage on its behalf. All certificates and endorsements shall be received and, in County's sole and absolute discretion, approved by County. County reserves the right to require complete copies of all required insurance policies and endorsements, at any time.

6.11 The limits of insurance described herein shall not limit the liability of the Contractor and Contractors officers, employees, agents, representatives or sub-contractors.

7. Defense and Indemnification

- 7.1 To the fullest extent permitted by law, Contractor shall indemnify, hold harmless and defend the County and its agents, officers and employees from and against all claims, damages, losses, judgments, liabilities, expenses and other costs, including litigation costs and attorneys' fees, arising out of, resulting from, or in connection with the performance of this Agreement by the Contractor or Contractors officers, employees, agents, representatives or sub-contractors and resulting in or attributable to personal injury, death, or damage or destruction to tangible or intangible property, including the loss of use; provided, however, such indemnification shall not extend to or cover loss, damage or expense arising from the sole negligence or willful misconduct of the County or its agents, officers and employees.
- 7.2 Contractors obligation to defend, indemnify and hold the County and its agents, officers and employees harmless under the provisions of this paragraph is not limited to or restricted by any requirement in this Agreement for Contractor to procure and maintain a policy of insurance.

8. Status of Contractor

- All acts of Contractor and its officers, employees, agents, representatives, subcontractors and all others acting on behalf of Contractor relating to the performance of
 this Agreement, shall be performed as independent proposers and not as agents,
 officers or employees of County. Contractor, by virtue of this Agreement, has no
 authority to bind or incur any obligation on behalf of County. Except as expressly
 provided in Exhibit A, Contractor has no authority or responsibility to exercise any rights
 or power vested in the County. No agent, officer or employee of the County is to be
 considered an employee of Contractor. It is understood by both Contractor and County
 that this Agreement shall not be construed or considered under any circumstances to
 create an employer-employee relationship or a joint venture.
- 8.2 At all times during the term of this Agreement, the Contractor and its officers, employees, agents, representatives or sub-contractors are, and shall represent and conduct themselves as, independent proposers and not employees of County.
- 8.3 Contractor shall determine the method, details and means of performing the work and services to be provided by Contractor under this Agreement. Contractor shall be responsible to County only for the requirements and results specified in this Agreement and, except as expressly provided in this Agreement, shall not be subjected to County's control with respect to the physical action or activities of Contractor in fulfillment of this Agreement. Contractor has control over the manner and means of performing the services under this Agreement. Contractor is permitted to provide services to others during the same period service is provided to County under this Agreement. If necessary, Contractor has the responsibility for employing other persons or firms to assist Contractor in fulfilling the terms and obligations under this Agreement.
- 8.4 If in the performance of this Agreement any third persons are employed by Contractor, such persons shall be entirely and exclusively under the direction, supervision and control of Contractor. All terms of employment including hours, wages, working conditions, discipline, hiring and discharging or any other term of employment or requirements of law shall be determined by the Contractor.

- 8.5 It is understood and agreed that as an independent Contractor and not an employee of County, the Contractor and the Contractors officers, employees, agents, representatives or sub-contractors do not have any entitlement as a County employee, and do not have the right to act on behalf of the County in any capacity whatsoever as an agent, or to bind the County to any obligation whatsoever.
- 8.6 It is further understood and agreed that Contractor must issue W-2 forms or other forms as required by law for income and employment tax purposes for all of Contractors assigned personnel under the terms and conditions of this Agreement.
- 8.7 As an independent Contractor, Contractor hereby indemnifies and holds County harmless from any and all claims that may be made against County based upon any contention by any third party that an employer-employee relationship exists by reason of this Agreement.

9. Records and Audit

- 9.1 Contractor shall prepare and maintain all writings, documents and records prepared or compiled in connection with the performance of this Agreement for a minimum of four (4) years from the termination or completion of this Agreement. This includes any handwriting, typewriting, printing, photostatic, photographing and every other means of recording upon any tangible thing, any form of communication or representation including letters, words, pictures, sounds or symbols or any combination thereof.
- 9.2 Any authorized representative of County shall have access to any writings as defined above for the purposes of making audit, evaluation, examination, excerpts and transcripts during the period such records are to be maintained by Contractor. Further, County has the right at all reasonable times to audit, inspect or otherwise evaluate the work performed or being performed under this Agreement.

10. Confidentiality

The Contractor agrees to keep confidential all information obtained or learned during the course of furnishing services under this Agreement and to not disclose or reveal such information for any purpose not directly connected with the matter for which services are provided.

11. Nondiscrimination

During the performance of this Agreement, Contractor and its officers, employees, agents, representatives or sub-contractors shall not unlawfully discriminate in violation of any federal, state or local law, rule or regulation against any employee, applicant for employment or person receiving services under this Agreement because of race, religion, color, national origin, ancestry, physical or mental handicap, medical condition (including genetic characteristics), marital status, age, political affiliation or sex. Contractor and its officers, employees, agents, representatives or sub-contractors shall comply with all applicable Federal, State and local laws and regulations related to non-discrimination and equal opportunity, including without limitation the County's nondiscrimination policy; the Fair Employment and Housing Act (Government Code sections 12900 et seq.); California Labor Code sections 1101, 1102 and 1102.1; the Federal Civil Rights Act of 1964 (P.L. 88-352), as amended; and all applicable regulations promulgated in the California Code of Regulations or the Code of Federal Regulations.

12. <u>Assignment</u>

This is an agreement for the services of Contractor. County has relied upon the skills,

knowledge, experience and training of Contractor and the Contractors firm, associates and employees as an inducement to enter into this Agreement. Contractor shall not assign or subcontract this Agreement without the express written consent of County. Further, Contractor shall not assign any monies due or to become due under this Agreement without the prior written consent of County.

13. Waiver of Default

Waiver of any default by either party to this Agreement shall not be deemed to be waiver of any subsequent default. Waiver or breach of any provision of this Agreement shall not be deemed to be a waiver of any other or subsequent breach, and shall not be construed to be a modification of the terms of this Agreement unless this Agreement is modified as provided below.

14. Notice

Any notice, communication, amendment, addition or deletion to this Agreement, including change of address of either party during the term of this Agreement, which Contractor or County shall be required or may desire to make shall be in writing and may be personally served or, alternatively, sent by prepaid first class mail to the respective parties at the appropriate address as follows:

15. Conflicts

Contractor agrees that it has no interest and shall not acquire any interest direct or indirect, which would conflict, in any manner or degree with the performance of the work and services under this Agreement.

16. Severability

If any portion of this Agreement or application thereof to any person or circumstance shall be declared invalid by a court of competent jurisdiction or if it is found in contravention of any federal, State or County statute, ordinance or regulation the remaining provisions of this Agreement or the application thereof shall not be invalidated thereby and shall remain in full force and effect to the extent that the provisions of this Agreement are severable.

17. Amendment

This Agreement may be modified, amended, changed, added to or subtracted from by the mutual consent of the parties hereto if such amendment or change is in written form and executed with the same formalities as this Agreement and attached to the original Agreement to maintain continuity.

18. Entire Agreement

This Agreement supersedes any and all other agreements, either oral or in writing, between any of the parties herein with respect to the subject matter hereof and contains all the agreements between the parties with respect to such matter. Each party acknowledges that no representations, inducements, promises or agreements, oral or otherwise, have been made by any party, or anyone acting on behalf of any party, which are not embodied herein, and that no other agreement, statement or promise not contained in this Agreement shall be valid or binding.

19. Advice of Attorney

Each party warrants and represents that in executing this Agreement, it has received

independent legal advice from its attorneys or the opportunity to seek such advice.

20. Construction

Headings or captions to the provisions of this Agreement are solely for the convenience of the parties, are not part of this Agreement, and shall not be used to interpret or determine the validity of this Agreement. Any ambiguity in this Agreement shall not be construed against the drafter, but rather the terms and provisions hereof shall be given a reasonable interpretation as if both parties had in fact drafted this Agreement.

21. Governing Law and Venue

This Agreement shall be deemed to be made under, and shall be governed by and construed in accordance with, the laws of the State of California. Any action brought to enforce the terms or provisions of this Agreement shall have venue in the County of Stanislaus, State of California.

IN WITNESS WHEREOF, the parties have executed this Agreement on the day and year first hereinabove written.

| COUNTY OF STANISLAUS GSA Purchasing Division | CONTRACTORS NAME |
|-----------------------------------------------------------|----------------------|
| By: Keith Boggs Director / Purchasing Agent | By: Name Title |
| "County" | "Contractor |
| APPROVED AS TO CONTENT: Department of | |
| By: Name Title | |
| APPROVED AS TO FORM: John P. Doering County Counsel | |
| By: Name Deputy County Counsel | |



EXHIBIT A

A. SCOPE OF WORK

The Contractor shall provide services under this Agreement as follows:

B. COMPENSATION

The Contractor shall be compensated for the services provided under this Agreement as follows:

<Select either the time & materials compensation paragraph or the subsequent lump compensation paragraphs, including the retention paragraph at the end.>

Time & Materials Paragraph

- 1. Contractor will be compensated on a time and materials basis, based on the hours worked by the Contractors employees or sub-contractors, multiplied by the current Schedule of Rates Exhibit B attached hereto and, by this reference, made a part hereof; provided, however, the Contractor will provide the County 30-days notice before any change in the rate schedule takes effect. In addition to the aforementioned fees, Contractor will be reimbursed for the following expenses, plus any expenses agreed to by the parties as set forth in a Schedule of Rates Exhibit B attached hereto, that are reasonable, necessary and actually incurred by the Contractor in connection with the services:
 - a) Any filing fees, permit fees, or other fees paid or advanced by the Contractor.
 - Expenses, fees or charges for printing, reproduction or binding of documents at actual costs.

OR

Lump Sum Paragraphs

- 2. Contractor will be compensated on a lump sum basis for each task as set forth in Exhibit B attached hereto and, by this reference, made a part hereof. In addition to the aforementioned fees, Contractor will be reimbursed for the following expenses, plus any expenses agreed to by the parties as set forth in a Schedule of Rates Exhibit B attached hereto, that are reasonable, necessary and actually incurred by the Contractor in connection with the services:
 - a) Any filing fees, permit fees, or other fees paid or advanced by the Contractor.
 - b) Expenses, fees or charges for printing, reproduction or binding of documents at actual costs.
- 3. The County shall retain ten (10) percent of all periodic or progress payments made to the Proposer until completion and acceptance of all work tasks.

| C. | LIMIT OF EXPENDITURE |
|----|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| | The parties hereto acknowledge the maximum amount to be paid by the County for services provided shall not exceed, including, without limitation, the cost of any sub-contractors, proposers, experts or investigators retained by the Contractor to perform or to assist in the performance of its work under this Agreement. |
| D. | INVOICE REMIT TO: |
| | The remit to address is: Stanislaus County Department of Attention: |
| E. | REPRESENTATIVES |
| | The County's Project Manager is, () The Contractors representatives is, () |
| F. | PROTECTION OF EXISTING FACILITIES |
| | Contractor shall take every precaution to protect all public and private property during the performance of this contract. Any damages caused by Contractors personnel or equipment will be promptly repaired to the condition existing before the damage or be replaced. All such costs for such repairs or replacement shall be the sole responsibility of the Contractor. |
| G. | SAFETY REQUIREMENTS |
| | All services and merchandise must comply with current California State Division of Industrial Safety Orders and OSHA. |
| Н. | AGREEMENT PERIOD |
| | This shall be effective from or date of award; whichever is later, through |

I. TERMINATION FOR CONVENIENCE

The County may terminate this Agreement at any time for its convenience and at its sole option, in whole or in part, by giving written notice to Contractor. Contractor agrees to waive any claims for damages, including loss of anticipated profits, in the event the County terminates the Agreement as provided for in this paragraph. Upon such termination, the obligations of this Agreement shall continue as to any work already performed and the County shall pay Contractor the amount due for work properly performed as of the date of termination, less any sums previously paid.



EXHIBIT B

PRICE SCHEDULE

PRICE SCHEDULE:

The Contractor shall provide all the supervision, labor, equipment, materials and tools necessary to perform the services identified in **Exhibit A** – Scope of Work / Specifications in accordance with the rate schedule below.

The pricing for the initial Contract term and any renewable term is identified in the price schedule below:



Attachments

Non-Collusion Affidavit to be Executed by Proposer and Submitted Non-Collusion Affidavit Signature Page

Insurance Checklist

Bond Requirements

Proposal Cover Page

Response Clarification Addendum

Proposal Checklist



NON-COLLUSION AFFIDAVIT TO BE EXECUTED BY PROPOSER AND SUBMITTED WITH RFP

(Title 23 United States Code Section 112 and Public Contract Code Section 7106)

To the County of Stanislaus, Stanislaus County Purchasing Division:

In accordance with Title 23 United States Code Section 112 and Public Contract Code 7106 the Proposer declares that the RFP is not made in the interest of, or on behalf of, any undisclosed person, partnership, company, association, organization, or corporation; that the proposal is genuine and not collusive or sham; that the Proposer has not directly or indirectly induced or solicited any other Proposer to put in a false or sham proposal, and has not directly on indirectly colluded, conspired, connived or agreed with any Proposer or anyone else to put in a sham proposal or that anyone shall refrain from proposing; that the Proposer has not in any manner, directly or indirectly, sought by agreement, communication, or conference with anyone to fix the proposal price of the Proposer or any other Proposer, or to fix any overhead, profit, or cost element of the proposal price, or of that of any other Proposer, or to secure any advantage against the public body awarding the contract of any one interested in the proposed contract; that all statements contained in the proposal are true; and, further, that the Proposer has not, directly or indirectly, submitted his or her proposal price or any breakdown thereof, or the contents thereof, or divulged information or data relative thereto, or paid, and will not pay, any fee to any corporation, partnership, company association, organization, proposal, depository, or to any member or agent thereof to effectuate a collusive or sham proposal.

DECLARATION UNDER PENALTY OF PERJURY

The undersigned Proposer declares and certifies under the penalty of perjury: that the only persons or parties interested in this RFP as principals are those named herein as Proposer, that he/she holds the position indicated below as a corporate officer or the owner or a partner in the business entity submitting this proposal; that the undersigned has examined the "General Conditions and Instructions to Proposers" and the specifications; that the undersigned is informed of all the relevant facts surrounding the preparation and submission of this RFP, that the undersigned (if awarded a contract) will execute and fully perform the contract for which the proposals are called; that the undersigned will perform all the work and/or furnish all the materials specified in the contract, in the manner and time therein prescribed, and according to the requirements as therein set forth; and that the undersigned will take in full payment therefore, the prices set forth in the pricing schedule of the contract; that the undersigned knows and represents and warrants to the County of Stanislaus that this proposal is prepared and submitted without collusion with any other person, business entity, or corporation with any interest in this proposal.

(Please sign on the following page)

NON-COLLUSION AFFIDAVIT TO BE EXECUTED BY PROPOSER AND SUBMITTED WITH RFP

I declare under penalty of perjury that the foregoing is true and correct.

| RFP PROPOSERS INFORMATION | | | |
|-------------------------------------------------------------|---------------------|--|--|
| Name of Proposer: | | | |
| Primary Contact for Proposing Agency: | 4 | | |
| Business Address: | | | |
| City: | Zip Code: State: | | |
| Phone: | Fax #: | | |
| Taxpayer ID #: | Business License #: | | |
| E-mail: | | | |
| Type of Business: Individual doing business under own name | | | |
| Date Signed: | | | |
| Print Name: | | | |
| Signature: | Initials: | | |
| Title: | | | |

To be signed by authorized corporate officer or partner or individual submitting the proposal.

The above Non-Collusion Affidavit is part of the RFP. Signing this RFP on the signature portion thereof shall also constitute signature of this Non-Collusion Affidavit. Proposers are cautioned that making a false certification may subject the certifier to criminal prosecution.



GENERAL RESOURCES AND REGULATIONS ACKNOWLEDGEMENT

The undersigned represents and warrants that the undersigned has examined the Stanislaus County Board of Supervisor's approval of the California Wraparound Program located at the following website:

http://www.stancounty.com/bos/agenda/2010/20100629/B12.pdf

and is familiar with the information in relation to this RFP. The undersigned has reviewed and understands the provided documentation, and the undersigned is satisfied with all conditions for performance of the work.

The undersigned has checked carefully all provided information and understands that the County of Stanislaus will not be responsible for any errors or omissions on the part of the undersigned in making up your company's RFP response.

| Print Proposers Name: | |
|-----------------------|--|
| Proposers Signature: | |
| Title: | |

Proposer shall complete the above form and return it with the RFP response.

INSURANCE CHECKLIST

CERTIFICATE OF INSURANCE CHECKLIST Name of Proposer: Workers' **General Liability** Auto Compensation NAIC # of insurers is provided on the П certificate. Policy limits of insurance meet П П requirements in the agreement. Deductibles are declared and П 674¹⁰ approved or waived by County. Expiration date of policy is six months or more into the future. 30 day notice of cancellation included. П Certificate Holder is "Stanislaus П County." Endorsement naming "Stanislaus County" as "Additional Insured" П included. Waiver of subrogation endorsement \Box 1500 included. Carrier is admitted/licensed to issue 100 insurance in California. Best's rating of no less than A-, and Financial Size Category of at least VII.

Resource Help:

LESLI surplus line carrier is okay if no California carrier writes the insurance. If carrier is reinsured, must be approved by County Counsel.

If not in California:

http://cdinswww.insurance.ca.gov/pls/wu co lines/idb co list\$.startup

For all "Insurers" listed on Certificate; State Fund is okay/an exception

For information on ratings:

http://www3.ambest.com/ratings/advanced.asp?bl=0&Menu=Search+Best%27s+Ratings

BOND REQUIREMENTS

Section 3, General Requirements and Information, describes the specific security/bonding requirements. If required, only the successful Proposer shall submit a performance and payment bond as described in this RFP.

| BOND REQUIRED | | | | |
|----------------------------|-------|------|---------------------------------|--|
| Proposal Security required | ☐ Yes | ⊠ No | Amount 10% of the Project Price | |
| Performance Bond required | ☐ Yes | ⊠ No | Amount 100% | |
| Payment Bond required | ☐ Yes | ⊠No | Amount 100% | |
| | | | | |

FOR COUNTY USE ONLY

Proposal was opened on the following date and at the prescribed place.

| FOR COUNTY USE ONLY | | | | |
|---------------------------------------------------------------|-----------|------|--|--|
| Cashiers or Certified Check drawn on a California Bank. | ☐ Yes | □ No | | |
| Surety Bond | ☐ Yes | □ No | | |
| Date: | | | | |
| Stanislaus County General Services Agency Purchasing Division | | | | |
| Signature: | Initials: | | | |
| Title: | | | | |



PROPOSAL COVER PAGE

The undersigned certifies and declares that any and all statements and information in the attached proposal are true and correct.

| RFP PROPOSERS INFORMATION | | | |
|---------------------------------------|---------------------|-------------------|--|
| Name of Proposing Agency: | | | |
| Primary Contact for Proposing Agency: | | | |
| Project Name: | RFP#: | RFP Closing Date: | |
| Business Address: | | | |
| City: | Zip Code: | State: | |
| Phone: | Fax #: | | |
| Taxpayer ID #: | Business License #: | | |
| E-mail: | Phone: | | |
| Date Signed: | | | |
| Print Name: | | | |
| Signature: Initials | | Initials: | |
| Title: | | | |
| | | | |
| FOR COUNTY USE ONLY | | | |
| Proposal Number: | Date: | | |
| Received by: | | | |
| Title: | | | |



RESPONSE CLARIFICATION ADDENDUM

| RESPONSE CLARIFICATION ADDENDUM | | | | |
|---------------------------------|-------|---------------|----------|--|
| Addendum Number | Dated | Date Received | Initials | |
| | | | | |
| | | | | |
| | | | | |
| | | (A) | | |
| | | QY | | |
| | | | | |
| | | | | |
| Print Proposers Name: | | | | |
| Proposers Signature: | | | | |
| Title: | | | | |

Signed addenda/addendum to be included in the RFP response. If an addenda/addendum is issued, the Proposer shall complete the above form and return it with the RFP response.



PROPOSAL CHECKLIST

| SUBMITTAL CHECKLIST | | | |
|---------------------|--------------------------------------------------------------------------------------------|-----|-------------|
| | | YES | NO |
| 1 | Signed Proposal Cover Page. | | |
| 2 | RFP package completed and signed. Submit an original and six (6) additional signed copies. | 4 | |
| 3 | W9 form Request for Taxpayer Identification Number and Certification. | | |
| 4 | Exceptions to the terms and conditions of this RFP. | | |
| 5 | Exception to the Sample Agreement. | | |
| 6 | Insurance Checklist. | | |
| 7 | Signed Non-Collusion Affidavit. | | |
| 8 | Bond Requirements. | | \boxtimes |
| 9 | Response Clarification Addendum | | |

Please return this checklist with your Request for Proposal submittal packet.

In addition to the company and financial information referred to in Section 5; proposal submittal (pages 15-17), the Proposer shall address each of these areas below as indicated and defined by number and sub-title.

General Description and Background

Stanislaus County is seeking proposals from Narcotic Treatment Providers (NTP) to deliver Narcotic Replacement Therapy (NRT) services in Stanislaus County. NRT is a comprehensive treatment using synthetic opiates approved by the United States Food and Drug Administration for opiate-addicted patients. In addition to providing NRT services the successful NTP will provide group and individual therapy sessions to program participants.

Stanislaus County currently provides NRT services through its Genesis program. The California Department of Alcohol and Drug Programs (ADP) has historically contracted with other providers for the delivery of additional NRT services in Stanislaus County. ADP has notified Counties that they will no longer be contracting with other providers in any County that is already operating a program to deliver NRT services. In order to comply with County Policy this competitive bid process will be used to select a provider to deliver the NRT services.

1. Organizational Qualifications:

- 1.1 Describe your organization's history as a Narcotic Treatment Provider (NTP) in California including your current California operations, the number of clinics, the average number of slots in each clinic, the typical revenue mix (fees, Drug Medi-Cal (DMC), etc.), and the typical range of services (Narcotic Replacement Therapy (NRT), Buprenorphine, detox, other medication assistance therapies, health care, etc.).
- 1.2 Provide a description of your history working with diverse client populations, including those with ethnic, linguistic, and/or economic diversity.
- 1.3 If you currently operate one or more NRT programs in California, what accreditation(s) or certification(s) do you have?

2. Philosophy/Service Model

- 2.1 Describe your organizations treatment and service philosophy including your approach to wellness, recovery, short term maintenance and patient participation.
- 2.2 Describe your approach to collaboration. Provide specific examples of successful collaboration with: county department of alcohol and other drug services, alcohol and other drug providers (non-NRT), health providers, and criminal justice.

3. Clinic Start up Experience

- Describe your most recent experience in establishing an NRT clinic at a new location, including when and where it took place.
- 3.2 Describe your typical process for assessing the suitability of a given location for NRT services.
- 3.3 Describe the typical challenges in selecting clinic sites and how you address them, including community concerns.

- 3.4 Describe how you would develop a community advisory committee, including but not limited to members from law enforcement, local neighbors, and program alumni, to address neighborhood concerns.
- 3.5 Describe when and where was your most recent experience in establishing a NRT clinic at a new location for an existing patient population and/or a takeover of an existing clinic site/operation.
- 3.6 Describe how you managed the transition of an existing caseload from another program to a new site. What percentage of patients successfully transitioned to the new site? What steps were taken to minimize or mitigate patient attrition? If you have no prior experience, please describe what steps you would take to address the above issues/questions.
- 3.7 Describe the experience of key personnel who managed such transition processes, and the role(s) will they have in the transition in Stanislaus County.
- 3.8 Describe responses to the following questions:
 - 3.8.1 If there were a need to expand NRT services in Stanislaus County:
 - 3.8.1.1 Would you be interested in expanding NRT services?
 - 3.8.1.2 How would you propose to meet the expanded need?
 - 3.8.2 Have you identified prospective sites in Stanislaus County? If so, identify addresses, photographs and/or a map. What is the zoning for the prospective site(s)? Priority will be given to proposals with sites that are not near residential areas.
 - 3.8.3 What is the site's proximity to: highway on and off ramps, public transportation, schools, parks or other facilities/areas frequented by children or youth, liquor outlets, and convenience stores? Is there any possibility of the appearance of unsafe conditions for children?
 - 3.8.4 Is the parking area and clinic site sufficient and generally laid out in such a way as to minimize client congregation and the appearance of illicit activity? If not, please provide a plan to address the issues.
 - 3.8.5 What is the likelihood of traffic problems?
 - 3.8.6 What are your arrangements for security?

4. Program Design

- Describe your proposed services in Stanislaus County including days and hours of operation, medication dispensing, counseling, staffing pattern, staff qualifications and sliding patient fee schedule.
- 4.2 Describe your methadone dosing philosophy and practice.
- 4.3 Describe your approach to counseling and other non-dosing services such as primary health care, employment, housing, mental health, etc. Which of these services will be provided on site? Which will be provided via referral to other organizations?

- 4.4 Describe your agency's previous experience and your organization's capability with providing service to the diverse ethnic, linguistic, and cultural population(s) in Stanislaus County.
- 4.5 What specific referral resources will you be utilizing in Stanislaus County?
- 4.6 Describe typical linkages with primary care, mental health and key partners in the community.
- 4.7 Explain how the best practices noted in Center for Substance Abuse Treatment (CSAT) Treatment Improvement Protocol (TIP) #43 (Medication-Assisted Treatment of Opioid Addiction in Opioid Treatment Programs) are incorporated into your approach to NRT services.
- 4.8 What is the program's recovery focus? How does your program address with patients the concept and practice of medically supported addiction recovery?
- 4.9 Describe your protocol for maintenance treatment.
- 4.10 Describe your protocol for short-term detoxification services.
- 4.11 Describe your protocol for long-term detoxification services, if provided.
- 4.12 Describe how your organization collects and uses data to improve client outcomes.
- 4.13 Describe findings on client outcomes.
- 4.14 Attach a copy of your Patient Handbook and any other printed materials provided to patients.
- 4.15 Attach a copy of your complaint process.
- 4.16 Attach a copy of the most recent site visit feedback from the California Department of Alcohol and Drug Programs and Drug Enforcement Agency. Include Drug Medi-Cal audit findings as well as Title 9 site visit feedback.
- 4.17 Attach a copy of your current Quality Plan or other rating, review, or monitoring report that discusses your organization's quality control measures and/or client satisfaction tracking.
- 4.18 Attach a copy of the report of your most recent review/visit from all accreditation or certification organizations, including any Corrective Action Plans.

Information Systems

- 5.1 Describe your current information system, including electronic health record, if applicable.
- 5.2 Describe your plan for interfacing with Stanislaus County Behavioral Health and Recovery Services' information system for the purposes of billing for Drug Medi-Cal and reporting of California Outcomes Measurement System (CalOMS) treatment data, including management of HIPAA and security issues.
- 5.3 If your organization has reported treatment outcomes to CalOMS, please attach your Data Quality and Compliance reports for the last two fiscal years.

6. Implementation Plan/Timeline

Provide a timeline for initiation of NRT operations in Stanislaus County, listing from start to finish all key processes or events. Indicate where delays might occur, the potential nature of delay(s), action(s), and assistance that you might request from the County.

7. Financial Statements

- 7.1 Describe the financial viability of your organization.
- 7.2 Describe your organization's ability to finance the process of selecting a clinic site, the cost of any necessary remodeling, and the cost of program operations during the startup periods where revenues (Drug Medi-Cal for example) are ramping up.
- 7.3 Attach patient fee schedule.